

Industry Benchmarking Data Catalog

Comprehensive financial benchmarks for compliance,
due diligence, and investment analysis.

Profitability · Growth · Management Effectiveness · Financial Strength
Operational Efficiency · Valuation Multiples · Industry Structure

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CSIMarket.com · Institutional Grade Industry Benchmarking Dataset · Compliance Edition
AML / KYC · Source-of-Wealth Verification · Enhanced Due Diligence · February 17, 2026

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Each report section includes a file illustration showing the actual CSV structure and a metric explanations page with AML / KYC relevance notes.

■ About This Dataset

CSIMarket.com

The **CSIMarket Industry Benchmarking Dataset** is an institutional-grade financial benchmarking resource aggregated from the financial disclosures of publicly traded companies across every major industry classification. The dataset is purpose-built for professionals who require defensible, auditable, and standardised peer comparisons.

For compliance teams undertaking AML, KYC, or source-of-wealth assessments, industry benchmarks provide an objective reference frame against which declared income, profitability, or growth figures can be validated. Deviations from industry norms may constitute a red flag warranting enhanced due diligence.

8 Metric Categories Profitability · Growth · Management · Financial Strength · Efficiency · Valuation · Dispersion · Structure	3 Time Horizons Quarterly · Trailing Twelve Month (TTM) · Fiscal Year	110 Industries All major industry classifications, standardised across CSIMarket framework	 Compliance-Ready Designed for AML / KYC, SOW verification, credit risk, and regulatory due diligence
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■■ Available Industry Mapping

3 CLASSIFICATION SYSTEMS

The CSIMarket dataset can be cross-referenced against the following international industry classification systems, enabling seamless integration with existing compliance, research, and reporting workflows:

NAICS	North American Industry Classification System	Used by federal statistical agencies in Canada, Mexico, and the United States for classifying business establishments by their primary economic activity.
SIC	Standard Industrial Classification	A legacy classification system used by the U.S. Securities and Exchange Commission (SEC) and financial regulators to identify industry sectors for regulatory filings and analysis.
ISIC	International Standard Industrial Classification	A United Nations classification framework providing a consistent international basis for comparing economic and business activity statistics across countries and regulatory jurisdictions.

Cross-Classification Support: Each of the 110 CSIMarket industries can be mapped to corresponding codes in NAICS, SIC, and ISIC, enabling direct integration with compliance screening tools, regulatory reporting systems, and institutional research platforms that use any of these classification standards.

Institutional Grade Industry Benchmarking Dataset

DATASET CATALOG · AML / KYC / SOURCE-OF-WEALTH ASSESSMENTS

Industry Financial Benchmarking Data for Compliance Teams

AML · KYC · Source-of-Wealth Assessments

Report Date: February 17, 2026

About This Dataset

A comprehensive, institutional-grade dataset covering 110 industries across 6 financial dimensions. Designed to support compliance teams in contextualising financial performance, validating wealth claims, and identifying anomalies against credible industry benchmarks.

110 Industries

660 CSV Files

294 Metrics/Industry

20 Quarters

1-Year License

Internal Use

PRIMARY USE CASES

- AML — Validate business revenue & profitability
- KYC — Benchmark client financials vs. peers
- Source-of-Wealth — Corroborate declared income
- Enhanced Due Diligence — Flag outlier ratios
- Periodic Review — Track 5yr industry trends

Total Industry Datapoints for all 110 industries	481,800
Companies Included total (used for aggregation)	14,000
Underlying Company Data company financial data endpoints	48,000,000

110

INDUSTRIES

6

REPORTS / INDUSTRY

660

CSV FILES

294

METRICS / INDUSTRY

32,340

TOTAL METRICS

481,800

DATA ENDPOINTS

Delivery Method & License

ZIP Download — Full Dataset

110 folders · 660 CSV files · instant access on purchase

- Immediate download link on order confirmation
- 110 industry folders, 6 CSV files each
- CSIMarket industry classification structure
- Consistent file naming across all 660 files
- Re-download available for 12 months

Email Delivery — Secure Link

Delivered via secure link to your compliance team email

- Sent within 1 business day of order
- Password-protected download link
- Suitable for procurement-gated workflows
- Link valid for 30 days from delivery
- Re-delivery available on request

License Terms & Data Specifications

License		Data Coverage		Dataset Scope	
Term	1 Year from purchase	History	5 Fiscal Years	Industries	110 (CSIMarket classification)
Scope	Internal use only	Quarterly	20 Quarters (TTM rolling)	Reports/industry	6 CSV files
Team size	Small team (up to 5 users)	MRQ (current)	Most recent reported quarter	Total files	660 CSV files
Distribution	No external sharing	MFY (current)	Most recent reported fiscal year	Bulk download	All industries included
Redistribution	Not permitted	Subscription adds	4 quarters + 1 FY during year	Structure	1 folder per industry
Renewal	Annual renewal available	Download	Daily · available every day	Source	CSIMarket.com

■ Metrics Coverage & Data Endpoints

294 METRICS · 481,800 ENDPOINTS

METRICS PER INDUSTRY

Quarterly & TTM Calculated Metrics194

Fiscal Year (FY) Metrics100

Total Metrics per Industry294

METRICS — ALL 110 INDUSTRIES

294 metrics × 110 industries32,340

Total calculated metrics across full dataset

DATA ENDPOINTS

Quarterly & TTM data points / industry4,140

194 metrics × (20 quarters + 1 TTM current)

FY data points / industry240

100 FY metrics × 5 fiscal years (FY2021–FY2025)

Data endpoints per industry4,380

4,140 Q/TTM + 240 FY

Data endpoints — 110 industries481,800

4,380 × 110 industries

■ Report Contents & Page Index

6 CSV REPORTS · 110 INDUSTRIES · 660 FILES

#	Report	Pages	Contents
1 of 6	■ Industry Growth Dynamics	5 – 9	106 metric rows · 1,595 data points / industry · 11,660 metrics · 175,450 data points total
2 of 6	■ Industry Profitability Benchmarks	10 – 12	47 metric rows · 790 data points / industry · 5,170 metrics · 86,900 data points total
3 of 6	■■ Financial Strength Indicators	13 – 16	38 metric rows · 505 data points / industry · 4,180 metrics · 55,550 data points total
4 of 6	■ Management Effectiveness Metrics	17 – 20	36 metric rows · 480 data points / industry · 3,960 metrics · 52,800 data points total
5 of 6	■■ Operational Efficiency Benchmarks	21 – 24	28 metric rows · 380 data points / industry · 3,080 metrics · 41,800 data points total
6 of 6	■ Industry Valuation Multiples	25 – 26	39 metric rows · 630 data points / industry · 4,290 metrics · 69,300 data points total

Each report includes: file illustration showing layout and data structure · metric group explanations · AML / KYC relevance for each metric group.

CSIMarket.com · Institutional Grade Industry Benchmarking Dataset · Compliance Edition · February 17, 2026 · 1 Year · Small Team · Not for redistribution

■ Complete Industry Coverage — CSIMarket Classification

110 INDUSTRIES · 6 CSV FILES EACH

Financial Services
Technology
Healthcare & Life Sciences
Energy & Utilities
Industrials & Materials
Consumer & Retail

001 Accident & Health Insurance	002 Advertising	003 Aerospace & Defense	004 Agricultural Production
005 Airline	006 Alcoholic Beverages	007 Aluminum	008 Apparel, Footwear & Accessories
009 Appliance & Tool	010 Auto & Truck Parts	011 Automotive Aftermarket	012 Biotechnology & Pharmaceuticals
013 Blank Checks	014 Broadcasting Media & Cable TV	015 Casinos & Gaming	016 Chemical Manufacturing
017 Chemicals - Plastics & Rubber	018 Cloud Computing & Data Analytics	019 Coal Mining	020 Commercial Banks
021 Communications Equipment	022 Communications Services	023 Computer Hardware	024 Computer Networks
025 Computer Peripherals & Office Equipment	026 Conglomerates	027 Construction & Mining Machinery	028 Construction Raw Materials
029 Construction Services	030 Consulting Services	031 Consumer Electronics	032 Consumer Financial Services
033 Consumer Products	034 Containers & Packaging	035 Cruise and Shipping	036 Department & Discount Retail
037 Diversified	038 Educational Services	039 Electric & Wiring Equipment	040 Electric Utilities
041 Electronic Parts & Equipment	042 Employment Agencies	043 Environmental Services	044 EV, Auto & Truck Manufacturers
045 Exchange Traded Funds Etf	046 Food Processing	047 Forestry & Wood Products	048 Furniture & Fixtures
049 Grocery Stores	050 Healthcare Facilities	051 Home Improvement	052 Hotels, Tourism & Amusement
053 In Vitro & In Vivo Diagnostic Substances	054 Industrial Machinery and Components	055 Insurance Brokerage	056 Internet Services & Social Media
057 Internet, E-commerce, Online Shops	058 Investment Services	059 Iron & Steel	060 IT Infrastructure
061 Laboratory Analytical Instruments	062 Legal Cannabis	063 Life Insurance	064 Major Pharmaceutical Preparations
065 Marine Transportation	066 Medical Equipment & Supplies	067 Medical Laboratories	068 Metal Mining
069 Miscellaneous Fabricated Products	070 Miscellaneous Financial Services	071 Miscellaneous Manufacturing	072 Money Center Banks
073 Movies and Entertainment	074 Natural Gas Utilities	075 Nonalcoholic Beverages	076 Office Supplies
077 Oil & Gas Integrated Operations	078 Oil And Gas Production	079 Oil Refineries	080 Oil Well Services & Equipment
081 Paper & Paper Products	082 Personal & Household Products	083 Personal Services	084 Pharmacy Services & Retail Drugstore
085 Professional Services	086 Property & Casualty Insurance	087 Publishing & Information	088 Railroads
089 Real Estate Investment Trusts	090 Real Estate Operations	091 Recreational Products	092 Regional Banks
093 Renewable Energy Services & Equipment	094 Rental & Leasing	095 Restaurants	096 Retail Apparel
097 S&Ls; Savings Banks	098 Scientific & Technical Instruments	099 Security & Armored Car Services	100 Semiconductors
101 Ship & Boat Building	102 Software & Programming	103 Special Transportation Services	104 Specialty Retail
105 Technology Retail	106 Tire Manufacturing	107 Tobacco	108 Transport & Logistics
109 Water Supply	110 Wholesale		

Each of the 110 industries includes 6 CSV benchmark report files: Industry Growth Dynamics · Industry Profitability Benchmarks · Industry Valuation Multiples · Operational Efficiency Benchmarks · Financial Strength Indicators · Management Effectiveness Metrics. Total: 660 CSV files · 294 metrics per industry · 32,340 total metrics · 481,800 data endpoints.

ZIP File Contents — Directory Structure

110 INDUSTRY FOLDERS · 660 CSV FILES

ZIP archive · 110 industry folders (CSIMarket classification) · 6 CSV benchmark files per industry · 660 CSV files total

Reports Catalog

FINANCIAL DATA DIRECTORY — VISUAL REFERENCE

Picture

Reports

Industries

Industries Folder

110 INDUSTRIES · 6 CSV FILES EACH

Aerospace_Defense Growth_Dynamics Profitability Mgmt_Effectiveness Ops_Efficiency Fin_Strength Valuation	Oil_And_Gas_Production Growth_Dynamics Profitability Mgmt_Effectiveness Ops_Efficiency Fin_Strength Valuation	Pharmacy_Services_Retail_Dr Growth_Dynamics Profitability Mgmt_Effectiveness Ops_Efficiency Fin_Strength Valuation	Restaurants Growth_Dynamics Profitability Mgmt_Effectiveness Ops_Efficiency Fin_Strength Valuation	Technology_Retail Growth_Dynamics Profitability Mgmt_Effectiveness Ops_Efficiency Fin_Strength Valuation
Banking_Major Growth_Dynamics Profitability Mgmt_Effectiveness Ops_Efficiency Fin_Strength Valuation	Auto_Manufacturers Growth_Dynamics Profitability Mgmt_Effectiveness Ops_Efficiency Fin_Strength Valuation	Electric_Utilities Growth_Dynamics Profitability Mgmt_Effectiveness Ops_Efficiency Fin_Strength Valuation	Healthcare_Services Growth_Dynamics Profitability Mgmt_Effectiveness Ops_Efficiency Fin_Strength Valuation	Biotechnology Growth_Dynamics Profitability Mgmt_Effectiveness Ops_Efficiency Fin_Strength Valuation

100 additional industry folders follow the same structure — each containing exactly 6 CSV report — Banking_Regional · Semiconductors · Insurance · Real_Estate · Software · Chemicals · +94 more

Aerospace_Defense — CSV Data Files

Reports / Industries / Aerospace_Defense /

Industry Growth Dynamics Growth_Industry_Aerospace_Defense_20260217.csv .CSV	Industry Profitability Benchmarks Profitability_Industry_Aerospace_Defense_20260217.csv .CSV	Industry Valuation Multiples Valuation_Industry_Aerospace_Defense_20260217.csv .CSV
Operational Efficiency Benchmarks OpsEfficiency_Industry_Aerospace_Defense_20260217.csv .CSV	Financial Strength Indicators FinStrength_Industry_Aerospace_Defense_20260217.csv .CSV	Management Effectiveness Metrics MgmtEffectiveness_Industry_Aerospace_Defense_20260217.csv .CSV

Full Directory Tree

```
Reports/
├── Industries/ 110 subfolders
│   ├── Aerospace_Defense/ 6 CSV
│   │   ├── Growth_Industry_Aerospace_Defense_20260217.csv
│   │   ├── Profitability_Industry_Aerospace_Defense_20260217.csv
│   │   ├── Valuation_Industry_Aerospace_Defense_20260217.csv
│   │   ├── OpsEfficiency_Industry_Aerospace_Defense_20260217.csv
│   │   ├── FinStrength_Industry_Aerospace_Defense_20260217.csv
│   │   └── MgmtEffectiveness_Industry_Aerospace_Defense_20260217.csv
│   ├── Oil_And_Gas_Production/ 6 CSV
│   ├── Pharmacy_Services_Retail_Drugstore/ 6 CSV
│   ├── Restaurants/ 6 CSV
│   ├── Technology_Retail/ 6 CSV
│   ├── Banking_Major/ 6 CSV
│   ├── Auto_Manufacturers/ 6 CSV
│   ├── Electric_Utilities/ 6 CSV
│   ├── Healthcare_Services/ 6 CSV
│   ├── Biotechnology/ 6 CSV
│   └── Semiconductors/ 6 CSV
│   ... +100 more industry folders, each with 6 CSV files ...
```

Root / Reports folder Industry subfolder CSV data file

■ Industry Growth Dynamics — Illustration of File Contents

REPORT 1 OF 6

1 of 6
REPORT TYPE106
METRIC ROWS1,595
DATA POINTS / INDUSTRY11,660
METRICS — 110 INDUSTRIES175,450
GROWTH DATA POINTS TOTAL

Illustration of the **Industry Growth Dynamics** file structure for the Aerospace & Defense industry — showing **5 quarters** for layout reference. The actual file contains **20 quarters** of data. Each of the 110 industries contains an identical structure.

CSIMarket.com Institutional Grade Industry
Benchmarking Dataset

REPORT CATALOG

Picture

Reports

Industries

Aerospace_Defense

Growth
Dynamics

Growth_Industry_Aerospace_Defense_20260217.csv

Reports / Industries / Aerospace Defense /
Growth_Industry_Aerospace_Defense_20260217.csvINDUSTRY: AEROSPACE &
DEFENSEGROWTH
DYNAMICSQUARTERLY & TTM · Q4
2025

RAW FILE PREVIEW

ACTUAL CSV CONTENT

EXACT FILE CONTENTS AS STORED — GROWTH_INDUSTRY_AEROSPACE_DEFENSE_20260217.CSV

Growth_Industry_Aerospace_Defense_20260217.csv

#	Column A - Metric / Label	Column B	Column C	Column D	Column E	Column F	Column G
1	Three Months Data - Quarterly Growth Rates	Metric	Q4 2025	Q3 2025	Q2 2025	Q1 2025	Q4 2024
2	Industry: Aerospace & Defense						
3	Revenue YoY Growth (Quarterly)	-	12.84%	8.47%	15.32%	10.21%	9.68%
4	Revenue Sequential Growth (Quarterly)	-	3.21%	-1.84%	4.57%	1.93%	2.46%
5	Operating Income YoY Growth (Quarterly)	-	18.45%	-2.31%	22.87%	14.52%	6.33%
6	Operating Income Sequential Growth (Quarterly)	-	5.88%	-4.12%	7.44%	3.66%	-0.88%
7	Income from Continuing Operations YoY Growth (Quarterly)	-	17.92%	-1.44%	21.33%	13.87%	5.91%
8	Income from Continuing Operations Sequential Growth (Quarterly)	-	4.77%	-3.22%	6.88%	2.91%	-1.04%
9	Net Income YoY Growth (Quarterly)	-	19.75%	-0.63%	24.11%	12.84%	-1.44%
10	Net Income Sequential Growth (Quarterly)	-	6.12%	-3.88%	8.44%	4.22%	-2.11%
11	Free Cash Flow YoY Growth (Quarterly)	-	15.78%	11.59%	4.09%	-1.96%	6.47%
12	Free Cash Flow Sequential Growth (Quarterly)	-	3.44%	2.88%	0.77%	-4.22%	1.33%
13	Net Cash Flow YoY Growth (Quarterly)	-	12.84%	2.48%	-1.36%	-10.39%	2.38%
14	Net Cash Flow Sequential Growth (Quarterly)	-	2.11%	1.44%	-0.88%	-6.77%	0.66%
15	Capital Expenditures YoY Growth (Quarterly)	-	7.22%	-3.14%	9.88%	5.61%	4.28%
16	Capital Expenditures Sequential Growth (Quarterly)	-	1.88%	-2.44%	3.21%	1.14%	0.88%
17	Twelve Months Data - Cumulative Growth Rates (TTM)	Metric	TTM Q4 '25	TTM Q3 '25	TTM Q2 '25	TTM Q1 '25	TTM Q4 '24
18	Revenue YoY Growth (TTM)	-	11.24%	9.87%	13.41%	8.92%	7.55%
19	Revenue Sequential Growth (TTM)	-	2.77%	-1.22%	3.88%	1.44%	1.88%
20	Operating Income YoY Growth (TTM)	-	14.33%	6.78%	18.92%	10.44%	4.87%
21	Operating Income Sequential Growth (TTM)	-	4.44%	-2.88%	6.11%	2.77%	-0.44%
22	Income from Continuing Operations YoY Growth (TTM)	-	13.88%	5.92%	17.44%	9.88%	4.22%
23	Income from Continuing Operations Sequential Growth (TTM)	-	3.88%	-2.44%	5.66%	2.22%	-0.66%
24	Net Income YoY Growth (TTM)	-	13.66%	4.22%	19.48%	9.31%	3.14%
25	Net Income Sequential Growth (TTM)	-	4.11%	-2.77%	6.44%	2.11%	-1.22%
26	Free Cash Flow YoY Growth (TTM)	-	10.57%	8.23%	6.64%	6.17%	5.40%
27	Free Cash Flow Sequential Growth (TTM)	-	2.44%	1.77%	0.44%	-3.11%	0.99%
28	Net Cash Flow YoY Growth (TTM)	-	-0.02%	-1.73%	-1.28%	-0.28%	1.15%
29	Net Cash Flow Sequential Growth (TTM)	-	0.44%	-0.22%	-0.66%	-0.88%	0.33%
30	Capital Expenditures YoY Growth (TTM)	-	7.22%	5.44%	8.88%	4.77%	4.28%
31	Capital Expenditures Sequential Growth (TTM)	-	1.44%	-1.88%	2.66%	0.88%	0.66%
32	Fiscal Year Growth (FY TTM Proxy) - YoY Only	Metric	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021
33	Revenue YoY Growth (FY)	-	11.24%	7.55%	9.81%	14.22%	-3.44%
34	Operating Income YoY Growth (FY)	-	14.33%	4.87%	12.44%	19.88%	-11.22%
35	Income from Continuing Operations YoY Growth (FY)	-	13.88%	4.22%	11.77%	18.44%	-9.88%
36	Net Income YoY Growth (FY)	-	13.66%	3.14%	11.33%	18.92%	-8.77%
37	Free Cash Flow YoY Growth (FY)	-	10.57%	5.40%	8.22%	11.44%	-5.88%
38	Net Cash Flow YoY Growth (FY)	-	-0.02%	1.15%	-2.44%	4.88%	-14.22%
39	Capital Expenditures YoY Growth (FY)	-	7.22%	4.28%	6.11%	9.44%	-2.33%
40	Analytical & Statistical Metrics (TTM Rolling Window)	Metric	TTM Q4 '25	TTM Q3 '25	TTM Q2 '25	TTM Q1 '25	TTM Q4 '24
41	Revenue YoY Acceleration (pp change in growth rate)	-	+3.69pp	-2.26pp	+4.49pp	+1.37pp	-2.13pp
42	Operating Income YoY Acceleration	-	+7.55pp	-12.14pp	+8.48pp	+5.57pp	-7.46pp
43	Net Income YoY Acceleration	-	+9.44pp	-15.26pp	+10.17pp	+6.17pp	-8.77pp
44	Free Cash Flow YoY Acceleration	-	+2.34pp	+1.59pp	+0.47pp	+0.77pp	-1.22pp
45	Revenue 3-Year CAGR	-	9.42%	8.88%	9.11%	8.44%	8.11%

46	Revenue 5-Year CAGR	-	7.88%	7.44%	7.66%	7.11%	6.94%
47	Operating Income 3-Year CAGR	-	10.44%	9.77%	10.22%	9.11%	9.12%
48	Net Income 3-Year CAGR	-	9.28%	8.44%	9.02%	7.88%	7.88%
49	Revenue YoY Volatility (Std Dev of growth rates)	-	6.22pp	5.88pp	7.11pp	5.44pp	5.11pp
50	Operating Income YoY Volatility	-	9.44pp	8.88pp	10.22pp	8.44pp	8.11pp
51	Net Income YoY Volatility	-	10.88pp	9.44pp	11.44pp	9.11pp	8.88pp
52	Revenue Minimum YoY Growth (worst period in window)	-	-3.44%	-3.44%	-3.44%	-3.44%	-5.22%
53	Operating Income Minimum YoY Growth	-	-11.22%	-11.22%	-11.22%	-11.22%	-14.88%
54	Net Income Minimum YoY Growth	-	-8.77%	-8.77%	-8.77%	-8.77%	-13.44%
55	Revenue Positive Growth Ratio (% of periods positive)	-	80.0%	80.0%	80.0%	75.0%	75.0%
56	Operating Income Positive Growth Ratio	-	80.0%	75.0%	80.0%	75.0%	75.0%
57	Net Income Positive Growth Ratio	-	80.0%	75.0%	80.0%	75.0%	75.0%
58	Revenue Trend Slope (pp / quarter, OLS regression)	-	+0.84pp	+0.66pp	+0.92pp	+0.54pp	+0.44pp
59	Operating Income Trend Slope	-	+1.22pp	+0.88pp	+1.44pp	+0.77pp	+0.66pp
60	Net Income Trend Slope	-	+1.14pp	+0.77pp	+1.33pp	+0.66pp	+0.55pp
61	Revenue YoY Growth Median	-	10.44%	9.11%	11.88%	8.44%	7.22%
62	Revenue YoY Growth 25th Percentile	-	6.88%	5.44%	7.22%	4.88%	3.77%
63	Revenue YoY Growth 75th Percentile	-	15.44%	13.22%	17.88%	12.44%	11.33%
64	Revenue YoY Growth Standard Deviation	-	6.22pp	5.88pp	7.11pp	5.44pp	5.11pp
65	Revenue YoY Growth Quartile Spread (IQR = P75 - P25)	-	8.56pp	7.78pp	10.66pp	7.56pp	7.56pp
66	Industry Growth Breadth Indicators — % of Companies	Metric	Q4 2025	Q3 2025	Q2 2025	Q1 2025	Q4 2024
67	% of Companies with Revenue YoY Increase	-	78.0%	74.0%	80.0%	72.0%	70.0%
68	% of Companies with Revenue YoY Decrease	-	22.0%	26.0%	20.0%	28.0%	30.0%
69	% of Companies with Operating Income YoY Increase	-	72.0%	64.0%	76.0%	68.0%	66.0%
70	% of Companies with Operating Income YoY Decrease	-	28.0%	36.0%	24.0%	32.0%	34.0%
71	% of Companies with Income from Cont. Ops YoY Increase	-	70.0%	62.0%	74.0%	66.0%	64.0%
72	% of Companies with Income from Cont. Ops YoY Decrease	-	30.0%	38.0%	26.0%	34.0%	36.0%
73	% of Companies with Net Income YoY Increase	-	74.0%	66.0%	78.0%	70.0%	68.0%
74	% of Companies with Net Income YoY Decrease	-	26.0%	34.0%	22.0%	30.0%	32.0%
75	% of Companies with Free Cash Flow YoY Increase	-	68.0%	66.0%	70.0%	62.0%	64.0%
76	% of Companies with Free Cash Flow YoY Decrease	-	32.0%	34.0%	30.0%	38.0%	36.0%
77	% of Companies with Net Cash Flow YoY Increase	-	52.0%	50.0%	54.0%	48.0%	50.0%
78	% of Companies with Net Cash Flow YoY Decrease	-	48.0%	50.0%	46.0%	52.0%	50.0%
79	% of Companies with Capital Expenditures YoY Increase	-	64.0%	60.0%	66.0%	58.0%	60.0%
80	% of Companies with Capital Expenditures YoY Decrease	-	36.0%	40.0%	34.0%	42.0%	40.0%
81	Number of Companies Reported	-	31	53	56	56	56
82	Report created by CSIMarket.com on February 17, 2026 (16:24 ET).						
83	License: Commercial Internal Benchmarking License						



Illustration & Explanation — Not Part of the File

The tables and charts below are **catalog illustrations** designed to help you understand the structure, content, and meaning of the CSV file shown above. They present the same data in a visually enriched format with color-coding, KPI highlights, period comparisons, and metric definitions. **These visual sections are not stored inside the CSV file** — they serve as a reference guide for interpreting its contents.

REVENUE YOY GROWTH · Q4 2025
(QUARTERLY)

12.84%

acceleration

▲ vs Q3: +4.37pp · FY24: 7.55%

OPERATING INCOME YOY GROWTH ·
Q4 2025 (QUARTERLY)

18.45%

strong

▲ vs Q3: +20.76pp · FY24: 4.87%

NET INCOME YOY GROWTH · TTM Q4
2025

13.66%

rising

▲ vs TTM Q3: +9.44pp · FY24: 3.14%

FCF YOY GROWTH · Q4 2025
(QUARTERLY)

15.78%

rising

▲ vs Q3: +4.19pp · FY24: 5.40%

REVENUE 5-YEAR CAGR (TTM Q4 '25)

7.88%

structural

3-Yr CAGR: 9.42% · Op Inc 3Y: 10.44%

REVENUE YOY ACCELERATION · TTM
Q4 '25

+3.69pp

accelerating

Op Inc: +7.55pp · Net Inc: +9.44pp

REVENUE POSITIVE GROWTH RATIO ·
TTM

80.0%

broad-based

Op. Inc.: 80.0% · Net Inc.: 80.0%

COMPANIES REPORTED · Q4 2025

31

partial quarter

Q3 '25: 53 · Q2 '25: 56 · Q1 '25: 56



Quarterly Growth Rates — Industry: Aerospace & Defense

Q4 2025 — Q4 2024

METRIC	Q4 '25	Q3 '25	Q2 '25	Q1 '25	Q4 '24
REVENUE					
Revenue YoY Growth	12.84%	8.47%	15.32%	10.21%	9.68%
Revenue Sequential Growth	3.21%	-1.84%	4.57%	1.93%	2.46%
OPERATING INCOME					
Operating Income YoY Growth	18.45%	-2.31%	22.87%	14.52%	6.33%
Operating Income Sequential Growth	5.88%	-4.12%	7.44%	3.66%	-0.88%
INCOME FROM CONTINUING OPERATIONS					
Income from Continuing Operations YoY Growth	17.03%	-4.44%	21.00%	12.87%	5.01%

Income from Continuing Operations TOT Growth	11.96%	-1.44%	21.33%	13.01%	3.91%
Income from Continuing Operations Sequential Growth	4.77%	-3.22%	6.88%	2.91%	-1.04%
NET INCOME					
Net Income YoY Growth	19.75%	-0.63%	24.11%	12.84%	-1.44%
Net Income Sequential Growth	6.12%	-3.88%	8.44%	4.22%	-2.11%
FREE CASH FLOW					
Free Cash Flow YoY Growth	15.78%	11.59%	4.09%	-1.96%	6.47%
Free Cash Flow Sequential Growth	3.44%	2.88%	0.77%	-4.22%	1.33%
NET CASH FLOW					
Net Cash Flow YoY Growth	12.84%	2.48%	-1.36%	-10.39%	2.38%
Net Cash Flow Sequential Growth	2.11%	1.44%	-0.88%	-6.77%	0.66%
CAPITAL EXPENDITURES					
Capital Expenditures YoY Growth	7.22%	-3.14%	9.88%	5.61%	4.28%
Capital Expenditures Sequential Growth	1.88%	-2.44%	3.21%	1.14%	0.88%
COMPANIES REPORTED					
Number of Companies Reported	31	53	56	56	56

TTM Growth Rates — Industry: Aerospace & Defense

TTM Q4 2025 — TTM Q4 2024

METRIC	TTM Q4 '25	TTM Q3 '25	TTM Q2 '25	TTM Q1 '25	TTM Q4 '24
REVENUE					
Revenue YoY Growth	11.24%	9.87%	13.41%	8.92%	7.55%
Revenue Sequential Growth	2.77%	-1.22%	3.88%	1.44%	1.88%
OPERATING INCOME					
Operating Income YoY Growth	14.33%	6.78%	18.92%	10.44%	4.87%
Operating Income Sequential Growth	4.44%	-2.88%	6.11%	2.77%	-0.44%
INCOME FROM CONTINUING OPERATIONS					
Income from Continuing Operations YoY Growth	13.88%	5.92%	17.44%	9.88%	4.22%
Income from Continuing Operations Sequential Growth	3.88%	-2.44%	5.66%	2.22%	-0.66%
NET INCOME					
Net Income YoY Growth	13.66%	4.22%	19.48%	9.31%	3.14%
Net Income Sequential Growth	4.11%	-2.77%	6.44%	2.11%	-1.22%
FREE CASH FLOW					
Free Cash Flow YoY Growth	10.57%	8.23%	6.64%	6.17%	5.40%
Free Cash Flow Sequential Growth	2.44%	1.77%	0.44%	-3.11%	0.99%
NET CASH FLOW					
Net Cash Flow YoY Growth	-0.02%	-1.73%	-1.28%	-0.28%	1.15%
Net Cash Flow Sequential Growth	0.44%	-0.22%	-0.66%	-0.88%	0.33%
CAPITAL EXPENDITURES					
Capital Expenditures YoY Growth	7.22%	5.44%	8.88%	4.77%	4.28%
Capital Expenditures Sequential Growth	1.44%	-1.88%	2.66%	0.88%	0.66%

Fiscal Year YoY Growth Comparison — Industry: Aerospace & Defense

FY 2025 vs FY 2021-2024

METRIC	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021
REVENUE					
Revenue YoY Growth	11.24%	7.55%	9.81%	14.22%	-3.44%
OPERATING INCOME					
Operating Income YoY Growth	14.33%	4.87%	12.44%	19.88%	-11.22%
INCOME FROM CONTINUING OPERATIONS					
Income from Continuing Operations YoY Growth	13.88%	4.22%	11.77%	18.44%	-9.88%
NET INCOME					
Net Income YoY Growth	13.66%	3.14%	11.33%	18.92%	-8.77%
FREE CASH FLOW					
Free Cash Flow YoY Growth	10.57%	5.40%	8.22%	11.44%	-5.88%
NET CASH FLOW					
Net Cash Flow YoY Growth	-0.02%	1.15%	-2.44%	4.88%	-14.22%
CAPITAL EXPENDITURES					
Capital Expenditures YoY Growth	7.22%	4.28%	6.11%	9.44%	-2.33%

Analytical & Statistical Metrics — Industry: Aerospace & Defense

TTM Q4 2025 — TTM Q4 2024

METRIC	TTM Q4 '25	TTM Q3 '25	TTM Q2 '25	TTM Q1 '25	TTM Q4 '24
YOY ACCELERATION (CHANGE IN GROWTH RATE PP)					
Revenue YoY Acceleration	+3.69pp	-2.26pp	+4.49pp	+1.37pp	-2.13pp
Operating Income YoY Acceleration	+7.55pp	-12.14pp	+8.48pp	+5.57pp	-7.46pp

Net Income YoY Acceleration	+9.44pp	-15.26pp	+10.17pp	+6.17pp	-8.77pp
Free Cash Flow YoY Acceleration	+2.34pp	+1.59pp	+0.47pp	+0.77pp	-1.22pp
CAGR — COMPOUND ANNUAL GROWTH RATES					
Revenue 3-Year CAGR	9.42%	8.88%	9.11%	8.44%	8.11%
Revenue 5-Year CAGR	7.88%	7.44%	7.66%	7.11%	6.94%
Operating Income 3-Year CAGR	10.44%	9.77%	10.22%	9.11%	9.12%
Net Income 3-Year CAGR	9.28%	8.44%	9.02%	7.88%	7.88%
VOLATILITY — STANDARD DEVIATION OF ROLLING YOY GROWTH RATES					
Revenue YoY Volatility	6.22pp	5.88pp	7.11pp	5.44pp	5.11pp
Operating Income YoY Volatility	9.44pp	8.88pp	10.22pp	8.44pp	8.11pp
Net Income YoY Volatility	10.88pp	9.44pp	11.44pp	9.11pp	8.88pp
MINIMUM YOY GROWTH (WORST PERIOD IN ROLLING WINDOW)					
Revenue Minimum YoY Growth	-3.44%	-3.44%	-3.44%	-3.44%	-5.22%
Operating Income Minimum YoY Growth	-11.22%	-11.22%	-11.22%	-11.22%	-14.88%
Net Income Minimum YoY Growth	-8.77%	-8.77%	-8.77%	-8.77%	-13.44%
POSITIVE GROWTH RATIO (% OF PERIODS WITH POSITIVE YOY)					
Revenue Positive Growth Ratio	80.0%	80.0%	80.0%	75.0%	75.0%
Operating Income Positive Growth Ratio	80.0%	75.0%	80.0%	75.0%	75.0%
Net Income Positive Growth Ratio	80.0%	75.0%	80.0%	75.0%	75.0%
TREND SLOPE — OLS REGRESSION COEFFICIENT (PP / QUARTER)					
Revenue Trend Slope	+0.84pp	+0.66pp	+0.92pp	+0.54pp	+0.44pp
Operating Income Trend Slope	+1.22pp	+0.88pp	+1.44pp	+0.77pp	+0.66pp
Net Income Trend Slope	+1.14pp	+0.77pp	+1.33pp	+0.66pp	+0.55pp
REVENUE YOY GROWTH DISTRIBUTION STATISTICS					
Revenue YoY Growth Median	10.44%	9.11%	11.88%	8.44%	7.22%
Revenue YoY Growth 25th Percentile	6.88%	5.44%	7.22%	4.88%	3.77%
Revenue YoY Growth 75th Percentile	15.44%	13.22%	17.88%	12.44%	11.33%
Revenue YoY Growth Standard Deviation	6.22pp	5.88pp	7.11pp	5.44pp	5.11pp
Revenue YoY Growth Quartile Spread (IQR)	8.56pp	7.78pp	10.66pp	7.56pp	7.56pp

Industry Growth Breadth Indicators — % of Companies with YoY Change

Q4 2025 — Q4 2024

Metric	↑ Q4 '25	↓ Q4 '25	↑ Q3 '25	↓ Q3 '25	↑ Q2 '25	↓ Q2 '25	↑ Q1 '25	↓ Q1 '25	↑ Q4 '24	↓ Q4 '24
Revenue YoY	78.0%	22.0%	74.0%	26.0%	80.0%	20.0%	72.0%	28.0%	70.0%	30.0%
Operating Income YoY	72.0%	28.0%	64.0%	36.0%	76.0%	24.0%	68.0%	32.0%	66.0%	34.0%
Income from Cont. Ops YoY	70.0%	30.0%	62.0%	38.0%	74.0%	26.0%	66.0%	34.0%	64.0%	36.0%
Net Income YoY	74.0%	26.0%	66.0%	34.0%	78.0%	22.0%	70.0%	30.0%	68.0%	32.0%
Free Cash Flow YoY	68.0%	32.0%	66.0%	34.0%	70.0%	30.0%	62.0%	38.0%	64.0%	36.0%
Net Cash Flow YoY	52.0%	48.0%	50.0%	50.0%	54.0%	46.0%	48.0%	52.0%	50.0%	50.0%
Capital Expenditures YoY	64.0%	36.0%	60.0%	40.0%	66.0%	34.0%	58.0%	42.0%	60.0%	40.0%
Companies Reported	31		53		56		56		56	

Legend & Metric Definitions

GROWTH RATE TYPES

YoY Growth = (Current Period / Prior Year Period) – 1
Sequential Growth = (Current Quarter / Prior Quarter) – 1
YoY Acceleration = Current YoY Growth – Prior Period YoY Growth
CAGR = Compound Annual Growth Rate over N years

STATISTICAL METRICS

Volatility = Std Dev of rolling YoY growth rates
Trend Slope = OLS regression coefficient (pp/quarter)
Quartile Spread = 75th Pct – 25th Pct (IQR)
Positive Growth Ratio = % of periods with positive YoY

DATA PERIODS

Quarterly — Single quarter snapshot (3 months)
TTM — Trailing Twelve Months cumulative
FY — Fiscal Year (uses Q4 TTM as proxy)

BREADTH INDICATORS

% Increase — Share of companies showing YoY growth > 0
% Decrease — Share of companies showing YoY growth < 0
Industry aggregates from public company filings; may be revised

INTERPRETATION

Green = Positive / improving growth **Red** = Negative / declining
Gold = CAGR / long-run structural metrics
pp = percentage points (additive growth differences)

Illustration shows 5 quarters — actual file contains 20 quarters of data. File contains **106 metric rows** and **1,595 data points per industry**.
Across all 110 industries: **11,660 growth metrics** and **175,450 growth data points** in total.

■ Industry Growth Dynamics — Metric Groups & AML / KYC Relevance

CSV REPORT 1 OF 6

The Growth Dynamics file includes eight metric groups that together provide a multidimensional view of industry expansion. For AML, KYC, and source-of-wealth assessments, each group serves a distinct analytical purpose in contextualising a subject's declared business performance against credible industry benchmarks.

Growth Acceleration Metrics

Metrics: Revenue YoY Acceleration · Operating Income YoY Acceleration · Net Income YoY Acceleration · FCF YoY Acceleration

What it measures: Measures whether the rate of growth itself is increasing or decelerating — a second-order signal of momentum and business cycle position.

AML /
KYC

Sudden acceleration in revenue or income diverging sharply from the industry benchmark may indicate inflated revenues, fictitious transactions, or undisclosed activities layered into legitimate operations.

Long-Term Growth (CAGR)

Metrics: Revenue 3-Year CAGR · Revenue 5-Year CAGR · Operating Income 3-Year CAGR · Net Income 3-Year CAGR

What it measures: Compound Annual Growth Rates measure structural long-term expansion, filtering short-term noise and cyclical distortions.

AML /
KYC

A subject claiming multi-year wealth accumulation from an industry with low structural CAGRs warrants scrutiny. CAGRs anchor source-of-wealth assessments to credible long-run industry performance.

Growth Stability & Volatility

Metrics: Revenue YoY Volatility · Operating Income YoY Volatility · Net Income YoY Volatility

What it measures: Standard deviation of growth rates across rolling periods — separating stable predictable industries from cyclically unpredictable ones.

AML /
KYC

Unusually smooth growth in a high-volatility industry is a red flag. Extreme swings in a stable industry may signal manipulation or undisclosed exposures inconsistent with declared business activity.

Downside Risk Indicators

Metrics: Revenue Minimum YoY Growth · Operating Income Minimum YoY Growth · Net Income Minimum YoY Growth

What it measures: Captures the worst growth outcome within the measurement window — a floor indicator of industry resilience under stress.

AML /
KYC

Sustained profits reported by a subject during a period when the industry minimum was deeply negative raises material questions about the credibility of declared income and business activity.

Growth Consistency

Metrics: Revenue Positive Growth Ratio · Operating Income Positive Growth Ratio · Net Income Positive Growth Ratio

What it measures: Proportion of periods in which the industry generated positive growth — a reliability and predictability signal.

AML /
KYC

Source-of-wealth claims tied to industries with low positive growth ratios carry higher inherent risk. Claimed consistent profitability in an industry that rarely achieves it demands enhanced verification.

Growth Trend Slope

Metrics: Revenue Trend Slope · Operating Income Trend Slope · Net Income Trend Slope (OLS regression, pp/quarter)

What it measures: OLS regression slope measures direction and pace of the long-run growth trend — distinguishing strengthening from deteriorating industries.

AML /
KYC

Claimed growing wealth from an industry with a declining trend slope creates a material inconsistency. Divergence between declared performance and industry direction is an enhanced due diligence trigger.

Growth Distribution Statistics

Metrics: Growth Median · 25th Percentile · 75th Percentile · Standard Deviation · Quartile Spread — per line item

What it measures: Cross-company distribution of growth rates reveals whether performance is concentrated among a few firms or broadly shared across the sector.

AML /
KYC

Compliance teams can position a subject's declared performance against P25/P75 bands. Outlier performance above P75 or below P25 without credible explanation is a trigger for deeper investigation into revenue sources.

Growth Breadth Indicators

Metrics: % of companies with Revenue / Op. Income / Net Income / FCF / Net CF / Capex YoY increase or decrease (14 metrics)

What it measures: Shows what proportion of industry participants are growing vs. contracting — distinguishing broad-based expansion from narrow leadership.

AML /
KYC

If only 20% of industry participants are growing but a subject claims exceptional growth, this broad-based weakness is critical KYC context. It calibrates whether claimed business scale is plausible given sector conditions.

■ Industry Profitability Benchmarks — Illustration of File Contents

REPORT 2 OF 6

2 of 6	47	790	5,170	86,900
REPORT TYPE	METRIC ROWS / INDUSTRY	DATA POINTS / INDUSTRY	METRICS — 110 INDUSTRIES	PROFITABILITY DATA POINTS TOTAL

Illustration of the Industry Profitability Benchmarks file structure for the Aerospace & Defense industry — showing 5 quarters for layout reference. The actual file contains 20 quarters of data. Each of the 110 industries contains an identical structure.

CSIMarket.com Institutional Grade Industry
Benchmarking Dataset
REPORT CATALOG

Picture Reports Industries Aerospace Defense Profitability

Profitability Industry Aerospace Defense 20260217.csv
Reports / Industries / Aerospace Defense /
Profitability_industry_aerospace_defense_20260217.csv

INDUSTRY: AEROSPACE & DEFENSE	PROFITABILITY	QUARTERLY • TTM • FY • Q4 2025	2025
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Column A	Column B	Column C	Column D	Column E	Column F
Three Months Data – Quarterly Profitability Margins					
Industry: Aerospace & Defense	Q4 2025	Q3 2025	Q2 2025	Q1 2025	Q4 2024
Gross Margin (Q)	22.68%	21.44%	23.66%	29.08%	20.11%
Operating Margin (Q)	10.44%	7.44%	13.66%	9.11%	7.77%
EBITDA Margin (Q)	14.22%	12.44%	15.88%	12.13%	11.77%
Continuing Operations Margin (Q)	8.88%	7.11%	10.22%	7.77%	-7.44%
Pretax Margin (Q)	9.77%	7.60%	11.22%	8.44%	8.11%
Net Margin (Q)	7.44%	5.86%	8.77%	6.44%	6.11%
Net Cash Flow Margin (Q)	3.22%	2.44%	1.08%	-0.88%	1.44%
Free Cash Flow Margin (Q)	6.11%	7.44%	5.22%	5.11%	6.22%
Effective Tax Rate (Q)	10.44%	19.11%	17.68%	19.68%	20.22%
Twelve Months Data – TTM Profitability Margins					
Gross Margin (TTM)	21.88%	20.66%	22.44%	19.88%	19.22%
Operating Margin (TTM)	9.80%	8.44%	10.66%	9.11%	7.77%
EBITDA Margin (TTM)	13.86%	12.22%	14.44%	11.88%	11.44%
Continuing Operations Margin (TTM)	8.44%	7.22%	9.11%	8.68%	6.55%
Pretax Margin (TTM)	9.22%	7.88%	10.11%	7.50%	7.22%
Net Margin (TTM)	7.11%	5.66%	8.22%	5.55%	5.11%
Net Cash Flow Margin (TTM)	1.66%	1.22%	-0.44%	1.88%	0.88%
Free Cash Flow Margin (TTM)	6.44%	5.88%	5.22%	4.66%	5.11%
Effective Tax Rate (TTM)	18.88%	19.22%	18.44%	19.88%	20.11%
Analytical & Statistical Metrics (TTM Rolling Window)					
Operating Margin YoY Change	+2.11pp	+0.67pp	+2.89pp	+0.34pp	-1.22pp
Net Margin YoY Change	+2.00pp	+0.55pp	+3.11pp	+0.22pp	-1.44pp
Operating Margin Volatility	4.44pp	1.22pp	1.44pp	1.11pp	1.33pp
Net Margin Volatility	3.22pp	1.00pp	3.44pp	0.88pp	1.11pp
Operating Margin Trend (pp/Q)	+0.44pp	+0.33pp	+0.55pp	+0.22pp	+0.18pp
Net Margin Trend (pp/Q)	+0.38pp	+0.27pp	+0.44pp	+0.18pp	+0.14pp
Operating Margin Statistical Distribution (TTM)					
Operating Margin Median	9.11%	7.86%	10.22%	7.44%	7.22%
Operating Margin 25th Percentile	5.44%	4.22%	6.11%	3.88%	3.66%
Operating Margin 75th Percentile	14.89%	13.22%	16.44%	12.44%	12.11%
Operating Margin Standard Deviation	4.22pp	3.88pp	4.66pp	3.66pp	3.44pp
Operating Margin Quartile Spread	9.44pp	9.00pp	10.33pp	8.56pp	8.44pp
Net Margin Statistical Distribution (TTM)					
Net Margin Median	6.44%	5.11%	7.22%	4.88%	4.66%
Net Margin 25th Percentile	3.22%	2.44%	3.88%	2.11%	1.88%
Net Margin 75th Percentile	10.03%	9.44%	12.22%	8.00%	6.44%
Net Margin Standard Deviation	3.44pp	3.13pp	3.88pp	2.88pp	2.66pp
Net Margin Quartile Spread	7.66pp	7.00pp	8.33pp	5.89pp	4.56pp
Fiscal Year Profitability Benchmarks					
Gross Margin (FY)	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021
Gross Margin (FY)	21.88%	19.22%	20.11%	21.44%	16.88%
Operating Margin (FY)	9.80%	7.77%	8.44%	9.11%	3.22%
EBITDA Margin (FY)	13.86%	11.44%	12.22%	13.11%	7.44%
Continuing Operations Margin (FY)	8.44%	6.55%	7.11%	7.00%	3.00%
Pretax Margin (FY)	9.22%	7.22%	7.88%	8.66%	-2.88%
Net Margin (FY)	7.11%	5.11%	5.77%	6.44%	-0.02%
Net Cash Flow Margin (FY)	1.66%	0.88%	-0.44%	2.11%	-1.88%
Free Cash Flow Margin (FY)	6.44%	5.11%	4.66%	5.88%	2.44%
Effective Tax Rate (FY)	18.88%	20.11%	19.44%	18.77%	22.44%
Number of Companies Reported	31	53	56	56	56

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ILLUSTRATION & EXPLANATION — NOT PART OF THE FILE

The tables and charts below are catalog illustrations designed to help understand the structure, content and meaning of the CSV file shown above. They present the same data in a visually enriched format with color-coding, KPI highlights, period comparisons, and metric definitions. These visual sections are not stored inside the CSV file — they serve as a reference guide for interpreting its content.

OPERATING MARGIN, Q4 2025NET MARGIN, Q4 2025TTM OPERATING MARGINFREE CASH FLOW MARGIN, TTM

10.44%

improving

▲ YoY +2.11pp FY24 7.77%

21.88%

positive

▲ vs TTM Q3 +1.22pp FY24 19.22%

7.44%

improving

▲ vs Q3 +1.58pp FY24 5.11%

+2.11pp

accelerating

Net Margin YoY: +2.00pp

13.66%

strong

▲ vs TTM Q3 +4.44pp FY24 11.44%

9.11%

50th percentile

Std Dev 4.22pp IQR 9.44pp

6.44%

healthy

▲ vs TTM Q3 +0.56pp FY24 5.11%

31

partial sample

Q3 '53 Q2 '56 Q1 '56 Q4 '56

Quarterly Profitability Margins — Industry: Aerospace & Defense

Q4 2025 — Q4 2024

METRIC	Q4 '25	Q3 '25	Q2 '25	Q1 '25	Q4 '24
MARGIN METRICS					
Gross Margin	22.68%	21.44%	23.66%	29.08%	20.11%
Operating Margin	10.44%	7.44%	13.66%	9.11%	7.77%
EBITDA Margin	14.22%	12.44%	15.88%	12.13%	11.77%
Continuing Operations Margin	8.88%	7.11%	10.22%	7.77%	-7.44%
Pretax Margin	9.77%	7.60%	11.22%	8.44%	8.11%
Net Margin	7.44%	5.86%	8.77%	6.44%	6.11%
Net Cash Flow Margin	3.22%	2.44%	1.08%	-0.88%	1.44%
Free Cash Flow Margin	6.11%	7.44%	5.22%	5.11%	6.22%
TAX					
Effective Tax Rate	10.44%	19.11%	17.68%	19.68%	20.22%
COMPANIES REPORTED					
Number of Companies Reported	31	53	56	56	56

TTM Profitability Benchmarks — Industry: Aerospace & Defense

TTM Q4 '25 — TTM Q4 '24

METRIC	TTM Q4 '25	TTM Q3 '25	TTM Q2 '25	TTM Q1 '25	TTM Q4 '24
PROFITABILITY BENCHMARKS					
Gross Margin	21.88%	20.66%	22.44%	19.88%	19.22%
Operating Margin	9.80%	8.44%	10.66%	9.11%	7.77%
EBITDA Margin	13.86%	12.22%	14.44%	11.88%	11.44%
Continuing Operations Margin	8.44%	7.22%	9.11%	8.68%	6.55%
Pretax Margin	9.22%	7.88%	10.11%	7.50%	7.22%
Net Margin	7.11%	5.66%	8.22%	5.55%	5.11%
Net Cash Flow Margin	1.66%	1.22%	-0.44%	1.88%	0.88%
Free Cash Flow Margin	6.44%	5.88%	5.22%	4.66%	5.11%
Effective Tax Rate	18.88%	19.22%	18.44%	19.88%	20.11%
YOY CHANGE & TREND (ANALYTICAL)					
Operating Margin YoY Change	+2.11pp	+0.67pp	+2.89pp	+0.34pp	-1.22pp
Net Margin YoY Change	+2.00pp	+0.55pp	+3.11pp	+0.22pp	-1.44pp
Operating Margin Volatility	4.44pp	1.22pp	1.44pp	1.11pp	1.33pp
Net Margin Volatility	3.22pp	1.00pp	3.44pp	0.88pp	1.11pp
Operating Margin Trend (pp/Q)	+0.44pp	+0.33pp	+0.55pp	+0.22pp	+0.18pp
Net Margin Trend (pp/Q)	+0.38pp	+0.27pp	+0.44pp	+0.18pp	+0.14pp
OPERATING MARGIN STATISTICAL DISTRIBUTION					
Operating Margin Median	9.11%	7.86%	10.22%	7.44%	7.22%
Operating Margin 25th Percentile	5.44%	4.22%	6.11%	3.88%	3.66%
Operating Margin 75th Percentile	14.89%	13.22%	16.44%	12.44%	12.11%
Operating Margin Standard Deviation	4.22pp	3.88pp	4.66pp	3.66pp	3.44pp
Operating Margin Quartile Spread (IQR)	9.44pp	9.00pp	10.33pp	8.56pp	8.44pp
NET MARGIN STATISTICAL DISTRIBUTION					
Net Margin Median	6.44%	5.11%	7.22%	4.88%	4.66%
Net Margin 25th Percentile	3.22%	2.44%	3.88%	2.11%	1.88%
Net Margin 75th Percentile	10.03%	9.44%	12.22%	8.00%	6.44%
Net Margin Standard Deviation	3.44pp	3.13pp	3.88pp	2.88pp	2.66pp
Net Margin Quartile Spread (IQR)	7.66pp	7.00pp	8.33pp	5.89pp	4.56pp

Fiscal Year Profitability Benchmarks — Industry: Aerospace & Defense

FY 2025 vs FY 2021–2024

METRIC	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021
MARGIN METRICS					
Gross Margin	21.88%	19.22%	20.11%	21.44%	16.88%
Operating Margin	9.80%	7.77%	8.44%	9.11%	3.22%
EBITDA Margin	13.86%	11.44%	12.22%	13.11%	7.44%
Continuing Operations Margin	8.44%	6.55%	7.11%	7.00%	3.00%
Pretax Margin	9.22%	7.22%	7.88%	8.66%	-2.88%
Net Margin	7.11%	5.11%	5.77%	6.44%	-0.02%
Net Cash Flow Margin	1.66%	0.88%	-0.44%	2.11%	-1.88%
Free Cash Flow Margin	6.44%	5.11%	4.66%	5.88%	2.44%
Effective Tax Rate	18.88%	20.11%	19.44%	18.77%	22.44%

Legend & Metric Definitions

MARGIN METRICS

Gross Margin = (Revenue – COGS) / Revenue
Operating Margin = Operating Income / Revenue
EBITDA Margin = EBITDA / Revenue
Continuing Operations Margin = Income from Cont. Ops / Revenue
Pretax Margin = Pretax Income / Revenue
Net Margin = Net Income / Revenue
Net Cash Flow Margin = Net Cash Flow / Revenue
Free Cash Flow Margin = Free Cash Flow / Revenue
Effective Tax Rate = Income Tax Expense / Pretax Income

ANALYTICAL METRICS

YoY Change = Current TTM Margin – Prior Year TTM Margin (pp)
Volatility = Standard deviation of rolling quarterly margin values
Trend Slope = Sequential coefficient, per quarter

STATISTICAL DISTRIBUTION

Median / P25 / P75 = Cross-company distribution of margins within the industry
Std Dev = dispersion of company margins around the median
IQR (Quartile Spread) = P75 – P25 — width of the middle 50% of companies

COLOR INTERPRETATION

Green = positive / expanding margin Red = negative / compressing
Teal = benchmark / file meta Amber = counts / key measures

■ Industry Profitability Benchmarks — Metric Groups & AML / KYC Relevance

REPORT 2 OF 6

The Profitability Benchmarks file goes beyond simple margin figures. It includes six metric groups that together provide a multidimensional view of industry profitability dynamics. For AML, KYC, and source-of-wealth assessments, each group serves a distinct analytical purpose in contextualising a subject's declared earnings against credible industry benchmarks.

Core Margin Metrics

Metrics: Gross Margin · Operating Margin · EBITDA Margin · Continuing Operations Margin · Pretax Margin · Net Margin · Net Cash Flow Margin · Free Cash Flow Margin · Effective Tax Rate

What it measures: Measure profitability at each stage of the income statement — from gross production economics through to free cash generation. Together they reveal where value is created or destroyed across an industry.

AML /
KYC

Declared business income that is inconsistent with the industry's typical margin structure — e.g. claiming net margins of 30% in an industry where the benchmark is 6% — is a primary source-of-wealth red flag requiring enhanced verification.

Profitability Momentum

Metrics: Operating Margin YoY Change · Net Margin YoY Change

What it measures: Year-over-year margin change measures how profitability is evolving relative to the prior year — identifying expanding or compressing industry-wide profitability.

AML /
KYC

A subject claiming rapidly growing profits during a period when the industry benchmark shows margin compression warrants scrutiny. Conversely, stable claimed margins during sector-wide expansion may indicate understated income.

Profitability Stability

Metrics: Operating Margin Volatility · Net Margin Volatility

What it measures: Measures how stable profitability is over time. High volatility indicates cyclical demand, commodity exposure, or unstable cost structures. Low volatility signals predictable demand and pricing power.

AML /
KYC

Unusually stable margins in a high-volatility industry — or wild swings in a stable one — are anomaly signals. For source-of-wealth, claimed consistent earnings in a highly volatile sector requires corroborating documentation.

Profitability Trend

Metrics: Operating Margin Trend (OLS slope) · Net Margin Trend (OLS slope)

What it measures: OLS regression slope measures the direction and strength of long-run margin trends — distinguishing structurally improving industries from those in gradual decline.

AML /
KYC

Claimed growing wealth from a business in an industry with a declining margin trend creates a material inconsistency. Trend divergence between declared profitability and industry direction is a key enhanced due diligence trigger.

Operating Margin Distribution

Metrics: Operating Margin Median · 25th Percentile · 75th Percentile · Standard Deviation · Quartile Spread (IQR)

What it measures: Cross-company distribution of operating margins reveals whether profitability is broadly shared or concentrated among dominant firms. Wide IQR signals a fragmented industry; narrow IQR signals structural uniformity.

AML /
KYC

Compliance teams can position a subject's declared operating margin against the P25–P75 band. Claims above P75 without explanation — especially in fragmented industries — demand deeper review of revenue sources and cost structures.

Net Margin Distribution

Metrics: Net Margin Median · 25th Percentile · 75th Percentile · Standard Deviation · Quartile Spread (IQR)

What it measures: Cross-company distribution of net margins provides the most complete picture of after-tax profitability variation across an industry — capturing the combined effect of operations, financing, and taxation.

AML /
KYC

Net margin outliers — firms reporting dramatically higher net margins than industry peers — are a primary KYC signal. Declared net income inconsistent with the industry distribution is a core source-of-wealth challenge point in enhanced due diligence.

Why Profitability Benchmarks Matter for Compliance

Profitability is the most common basis for source-of-wealth claims. By providing industry-level margin benchmarks across core metrics, momentum, stability, trend, and cross-company distribution, this file enables compliance teams to objectively assess whether a subject's declared earnings are *plausible, consistent, and proportionate* to what the industry actually generates — forming a critical evidence layer in AML, KYC, and enhanced due diligence assessments.

Financial Strength Indicators — Illustration of File Contents

REPORT 3 OF 6

3 of 6
REPORT TYPE

38
METRIC ROWS / INDUSTRY

505
DATA POINTS / INDUSTRY

4,180
METRICS — 110 INDUSTRIES

55,550
FIN. STRENGTH DATA POINTS TOTAL

Illustration of the **Financial Strength Indicators** file structure for the Aerospace & Defense industry — showing **5 quarters** for layout reference. The actual file contains **20 quarters** of data. Each of the 110 industries contains an identical structure.

CSIMarket.com Institutional Grade Industry Benchmarking Dataset

REPORT CATALOG

Picture

Reports

Industries

Aerospace_Defense

Fin Strength



FinStrength_Industry_Aerospace_Defense_20260217.csv

Reports / Industries / Aerospace Defense /
FinStrength_Industry_Aerospace_Defense_20260217.csv

INDUSTRY: AEROSPACE &
DEFENSE

FINANCIAL
STRENGTH

TTM & FY · Q4
2025

RAW FILE PREVIEW

ACTUAL CSV CONTENT

EXACT FILE CONTENTS AS STORED — FINSTRENGTH_INDUSTRY_AEROSPACE_DEFENSE_20260217.CSV

FinStrength_Industry_Aerospace_Defense_20260217.csv						
#	Column A - Metric / Label	Column B	Column C	Column D	Column E	Column F
1	Twelve Months Data - Financial Strength Indicators (TTM)	TTM Q4 '25	TTM Q3 '25	TTM Q2 '25	TTM Q1 '25	TTM Q4 '24
2	Industry: Aerospace & Defense					
3	Current Ratio (TTM)	1.44x	1.41x	1.47x	1.38x	1.35x
4	Quick Ratio (TTM)	0.88x	0.84x	0.92x	0.81x	0.77x
5	Cash Ratio (TTM)	0.24x	0.22x	0.27x	0.20x	0.18x
6	Working Capital to Revenue (TTM)	0.14x	0.13x	0.16x	0.12x	0.11x
7	Leverage Ratio (TTM)	3.44x	3.52x	3.38x	3.61x	3.66x
8	Debt to Equity (TTM)	1.88x	1.94x	1.82x	2.01x	2.08x
9	Debt to Assets (TTM)	0.36x	0.37x	0.35x	0.38x	0.39x
10	Equity Ratio (TTM)	0.41x	0.40x	0.42x	0.39x	0.38x
11	Net Debt to Equity (TTM)	1.44x	1.51x	1.38x	1.58x	1.64x
12	Net Debt to EBITDA (TTM)	2.22x	2.44x	2.08x	2.61x	2.77x
13	Interest Coverage (TTM)	6.88x	5.77x	7.44x	5.22x	4.88x
14	Operating Cash Flow to Interest (TTM)	5.44x	4.66x	6.11x	4.22x	3.88x
15	Debt Coverage (TTM)	0.44x	0.38x	0.49x	0.34x	0.31x
16	Operating Cash Flow to Debt (TTM)	0.22x	0.19x	0.25x	0.17x	0.15x
17	Altman Z Score (TTM)	2.88	2.71	3.04	2.58	2.44
18	Financial Strength Score (TTM)	71.2	67.8	73.4	65.1	63.6
19	Debt to Equity Statistical Distribution (TTM Rolling Window)	TTM Q4 '25	TTM Q3 '25	TTM Q2 '25	TTM Q1 '25	TTM Q4 '24
20	Debt to Equity Median	1.66x	1.72x	1.61x	1.78x	1.84x
21	Debt to Equity 25th Percentile	0.88x	0.92x	0.84x	0.96x	1.02x
22	Debt to Equity 75th Percentile	2.88x	2.97x	2.77x	3.08x	3.14x
23	Debt to Equity Standard Deviation	0.88x	0.91x	0.84x	0.94x	0.97x
24	Debt to Equity Quartile Spread (IQR)	2.00x	2.05x	1.93x	2.12x	2.12x
25	Fiscal Year Financial Strength Indicators	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021
26	Current Ratio (FY)	1.44x	1.35x	1.38x	1.41x	1.22x
27	Quick Ratio (FY)	0.88x	0.77x	0.81x	0.84x	0.62x
28	Cash Ratio (FY)	0.24x	0.18x	0.20x	0.22x	0.11x
29	Working Capital to Revenue (FY)	0.14x	0.11x	0.12x	0.13x	0.07x
30	Leverage Ratio (FY)	3.44x	3.66x	3.58x	3.48x	3.88x
31	Debt to Equity (FY)	1.88x	2.08x	2.01x	1.94x	2.33x
32	Debt to Assets (FY)	0.36x	0.39x	0.38x	0.37x	0.42x
33	Equity Ratio (FY)	0.41x	0.38x	0.39x	0.40x	0.34x
34	Net Debt to Equity (FY)	1.44x	1.64x	1.57x	1.51x	1.88x
35	Net Debt to EBITDA (FY)	2.22x	2.77x	2.55x	2.38x	4.44x
36	Interest Coverage (FY)	6.88x	4.88x	5.44x	6.11x	2.22x
37	Operating Cash Flow to Interest (FY)	5.44x	3.88x	4.44x	5.11x	1.77x
38	Debt Coverage (FY)	0.44x	0.31x	0.36x	0.41x	0.14x
39	Operating Cash Flow to Debt (FY)	0.22x	0.15x	0.18x	0.21x	0.07x
40	Altman Z Score (FY)	2.88	2.44	2.61x	2.77x	1.44
41	Financial Strength Score (FY)	71.2	63.6	66.4	69.1	42.8
42	Number of Companies Reported	31	53	56	56	56
43	Report created by CSIMarket.com on February 17, 2026 (16:24 ET).					
44	License: Commercial Internal Benchmarking License					



Illustration & Explanation — Not Part of the File

The tables and charts below are **catalog illustrations** designed to help you understand the structure, content, and meaning of the CSV file shown above. They present the same data in a visually enriched format with color-coding, KPI highlights, period comparisons, and metric definitions. **These visual sections are not stored inside the CSV file** — they serve as a reference guide for interpreting its contents.

CURRENT RATIO · TTM Q4 2025

1.44x

improving

▲ vs TTM Q3: +0.03x · FY24: 1.35x

INTEREST COVERAGE · TTM Q4 2025

6.88x

strong

▲ vs TTM Q3: +1.11x · FY24: 4.88x

NET DEBT TO EBITDA · TTM Q4 2025

2.22x

improving

▼ vs TTM Q3: -0.22x · FY24: 2.77x

ALTMAN Z SCORE · TTM Q4 2025

2.88

safe zone

▲ vs TTM Q3: +0.17 · FY24: 2.44

DEBT TO EQUITY · TTM Q4 2025

1.88x

declining leverage

▼ vs TTM Q3: -0.06x · FY24: 2.08x

FINANCIAL STRENGTH SCORE · TTM Q4 2025

71.2

composite

▲ vs TTM Q3: +3.4pts · FY24: 63.6

D/E MEDIAN (DISTRIBUTION)

1.66x

P25-P75: 0.88-2.88x

Std Dev: 0.88x · IQR: 2.00x

COMPANIES REPORTED · Q4 2025

31

partial quarter

Q3 '25: 53 · Q2 '25: 56 · Q1 '25: 56

TTM Financial Strength Indicators — Industry: Aerospace & Defense

TTM Q4 2025 — TTM Q4 2024

METRIC	TTM Q4 '25	TTM Q3 '25	TTM Q2 '25	TTM Q1 '25	TTM Q4 '24
LIQUIDITY RATIOS					
Current Ratio	1.44x	1.41x	1.47x	1.38x	1.35x
Quick Ratio	0.88x	0.84x	0.92x	0.81x	0.77x
Cash Ratio	0.24x	0.22x	0.27x	0.20x	0.18x
Working Capital to Revenue	0.14x	0.13x	0.16x	0.12x	0.11x
LEVERAGE & CAPITAL STRUCTURE					
Leverage Ratio	3.44x	3.52x	3.38x	3.61x	3.66x
Debt to Equity	1.88x	1.94x	1.82x	2.01x	2.08x
Debt to Assets	0.36x	0.37x	0.35x	0.38x	0.39x
Equity Ratio	0.41x	0.40x	0.42x	0.39x	0.38x
Net Debt to Equity	1.44x	1.51x	1.38x	1.58x	1.64x
Net Debt to EBITDA	2.22x	2.44x	2.08x	2.61x	2.77x
COVERAGE & DEBT SERVICE					
Interest Coverage	6.88x	5.77x	7.44x	5.22x	4.88x
Operating Cash Flow to Interest	5.44x	4.66x	6.11x	4.22x	3.88x
Debt Coverage	0.44x	0.38x	0.49x	0.34x	0.31x
Operating Cash Flow to Debt	0.22x	0.19x	0.25x	0.17x	0.15x
COMPOSITE SCORES					
Altman Z Score	2.88	2.71	3.04	2.58	2.44
Financial Strength Score	71.2	67.8	73.4	65.1	63.6
DEBT TO EQUITY STATISTICAL DISTRIBUTION					
Debt to Equity Median	1.66x	1.72x	1.61x	1.78x	1.84x
Debt to Equity 25th Percentile	0.88x	0.92x	0.84x	0.96x	1.02x
Debt to Equity 75th Percentile	2.88x	2.97x	2.77x	3.08x	3.14x
Debt to Equity Standard Deviation	0.88x	0.91x	0.84x	0.94x	0.97x
Debt to Equity Quartile Spread (IQR)	2.00x	2.05x	1.93x	2.12x	2.12x
COMPANIES REPORTED					
Number of Companies Reported	31	53	56	56	56

Fiscal Year Financial Strength Indicators — Industry: Aerospace & Defense

FY 2025 vs FY 2021-2024

METRIC	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021
LIQUIDITY RATIOS					
Current Ratio	1.44x	1.35x	1.38x	1.41x	1.22x
Quick Ratio	0.88x	0.77x	0.81x	0.84x	0.62x
Cash Ratio	0.24x	0.18x	0.20x	0.22x	0.11x
Working Capital to Revenue	0.14x	0.11x	0.12x	0.13x	0.07x
LEVERAGE & CAPITAL STRUCTURE					
Leverage Ratio	3.44x	3.66x	3.58x	3.48x	3.88x
Debt to Equity	1.88x	2.08x	2.01x	1.94x	2.33x
Debt to Assets	0.36x	0.39x	0.38x	0.37x	0.42x
Equity Ratio	0.41x	0.38x	0.39x	0.40x	0.34x
Net Debt to Equity	1.44x	1.64x	1.57x	1.51x	1.88x
Net Debt to EBITDA	2.22x	2.77x	2.55x	2.38x	4.44x
COVERAGE & DEBT SERVICE					
Interest Coverage	6.88x	4.88x	5.44x	6.11x	2.22x
Operating Cash Flow to Interest	5.44x	3.88x	4.44x	5.11x	1.77x
Debt Coverage	0.44x	0.31x	0.36x	0.41x	0.14x

Operating Cash Flow to Debt	0.22x	0.15x	0.18x	0.21x	0.07x
COMPOSITE SCORES					
Altman Z Score	2.88	2.44	2.61	2.77	1.44
Financial Strength Score	71.2	63.6	66.4	69.1	42.8

Legend & Metric Definitions	
LIQUIDITY RATIOS Current Ratio = Current Assets / Current Liabilities Quick Ratio = (Current Assets – Inventory) / Current Liabilities Cash Ratio = Cash & Equivalents / Current Liabilities Working Capital to Revenue = (Current Assets – Current Liabilities) / Revenue	COVERAGE & DEBT SERVICE Interest Coverage = EBIT / Interest Expense OCF to Interest = Operating Cash Flow / Interest Expense Debt Coverage = Operating Cash Flow / Total Debt OCF to Debt = Operating Cash Flow / Total Debt (annualised)
LEVERAGE & CAPITAL STRUCTURE Leverage Ratio = Total Assets / Total Equity Debt to Equity = Total Debt / Total Equity Debt to Assets = Total Debt / Total Assets Equity Ratio = Total Equity / Total Assets Net Debt to Equity = (Total Debt – Cash) / Total Equity Net Debt to EBITDA = Net Debt / TTM EBITDA	COMPOSITE & DISTRIBUTION Altman Z Score = multi-factor model; >2.99 safe, 1.81–2.99 grey zone, <1.81 distress Financial Strength Score = composite index (0–100) weighting liquidity, leverage, and coverage P25 / Median / P75 = cross-company distribution of D/E within the industry IQR = Interquartile Range = P75 – P25
COLOR INTERPRETATION Green = improving / strong Red = deteriorating / stressed Gold = elevated but manageable Orange = leverage, watch closely Teal = Altman Z / composite Blue = structural / neutral ratio	

Illustration shows 5 quarters — actual file contains 20 quarters of data. File contains **38 metric rows** and **505 data points per industry**.
Across all 110 industries: **4,180 financial strength metrics** and **55,550 financial strength data points** in total.

Financial Strength Indicators — Metric Groups & AML / KYC Relevance

REPORT 3 OF 6

The Financial Strength Indicators file assesses balance sheet stability, leverage structure, and debt servicing capacity across the industry. These metrics provide the financial resilience context needed to evaluate whether a subject's declared business structure is consistent with how companies in that industry actually finance and sustain operations.

Liquidity Ratios

Metrics: Current Ratio · Quick Ratio · Cash Ratio · Working Capital to Revenue

What it measures: Measure ability to meet short-term obligations. The current ratio covers all current assets; quick ratio excludes inventory; cash ratio uses only cash equivalents.

AML /
KYC

Implausibly high liquidity vs. industry benchmark may indicate undisclosed cash sources or fictitious asset inflation. Unusually low liquidity in a sector known for strong cash positions warrants investigation into actual business operations.

Capital Structure & Leverage

Metrics: Leverage Ratio · Debt to Equity · Debt to Assets · Equity Ratio · Net Debt to Equity · Net Debt to EBITDA

What it measures: Evaluate how companies finance operations — the balance between debt and equity — and the sustainability of that capital structure under stress.

AML /
KYC

Claimed debt-free operations in a structurally leveraged sector, or extreme leverage in a low-debt industry, are material inconsistencies for source-of-wealth assessments and KYC verification.

Debt Servicing Capacity

Metrics: Interest Coverage · Operating Cash Flow to Interest · Debt Coverage · Operating Cash Flow to Debt

What it measures: Measures how easily companies meet interest and debt obligations using operating income or cash flow — a key indicator of financial resilience and credit risk.

AML /
KYC

Businesses claiming strong profits but showing debt servicing metrics inconsistent with industry norms may be misrepresenting their financial structure. Validates whether a client's business model is financially credible given industry benchmarks.

Financial Distress Risk

Metrics: Altman Z Score · Financial Strength Score (composite 0–100)

What it measures: Altman Z estimates bankruptcy probability ($Z > 2.99$ safe; 1.81 – 2.99 grey zone; < 1.81 distress). Financial Strength Score aggregates multiple solvency metrics into a 0–100 summary index.

AML /
KYC

Claiming strong wealth accumulation from a distressed-sector industry (low Z Score) requires enhanced documentation. Businesses declaring exceptional performance in high-distress environments are primary source-of-wealth challenge points.

Leverage Distribution (D/E)

Metrics: D/E Median · 25th Percentile · 75th Percentile · Standard Deviation · Quartile Spread (IQR)

What it measures: Cross-company distribution of Debt-to-Equity reveals whether leverage is uniform or highly varied across industry participants — identifying structurally leveraged sectors vs. fragmented ones.

AML /
KYC

Compliance teams can benchmark a subject's declared D/E against industry P25–P75. Claims of being debt-free in a sector where conservative firms still carry significant leverage are key challenge points in enhanced due diligence.

Liquidity Ratios — FY Trend

Metrics: Current Ratio · Quick Ratio · Cash Ratio — Fiscal Year History (FY2021–FY2025)

What it measures: The same liquidity ratios tracked across five fiscal years reveal structural trends in industry-wide short-term financial health — building or depleting liquidity over time.

AML /
KYC

Multi-year liquidity trends provide temporal context for source-of-wealth assessments spanning several years. A client's claimed wealth trajectory can be benchmarked against the industry's actual liquidity evolution across the same period.

Why Financial Strength Metrics Matter for Compliance

Balance sheet analysis is a foundational layer of source-of-wealth verification. By benchmarking liquidity, leverage, debt servicing, distress risk, and D/E distribution against industry norms, compliance teams can assess whether a subject's declared financial structure is *credible*, *proportionate*, and *consistent* with how businesses in that sector actually operate — providing objective, data-driven challenge points for KYC interviews and enhanced due diligence reviews.

■ Management Effectiveness Metrics — Illustration of File Contents

REPORT 4 OF 6

4 of 6

REPORT TYPE

36

METRIC ROWS / INDUSTRY

480

DATA POINTS / INDUSTRY

3,960

METRICS — 110 INDUSTRIES

52,800

MGMT. EFFECTIVENESS DATA POINTS

Illustration of the **Management Effectiveness Metrics** file structure for the Aerospace & Defense industry — showing **5 quarters** for layout reference. The actual file contains **20 quarters** of data. Each of the 110 industries contains an identical structure.

CSIMarket.com Institutional Grade Industry
Benchmarking Dataset

REPORT CATALOG

Picture

Reports

Industries

Aerospace_Defense

Mgmt
Effectiveness

MgmtEffectiveness_Industry_Aerospace_Defense_20260217.csv

Reports / Industries / Aerospace Defense /
MgmtEffectiveness_Industry_Aerospace_Defense_20260217.csvINDUSTRY: AEROSPACE &
DEFENSEMGMT
EFFECTIVENESSTTM & FY · Q4
2025RAW FILE
PREVIEWACTUAL CSV
CONTENTEXACT FILE CONTENTS AS STORED —
MGMTEFFECTIVENESS_INDUSTRY_AEROSPACE_DEFENSE_20260217.CSV

MgmtEffectiveness_Industry_Aerospace_Defense_20260217.csv						
#	Column A - Metric / Label	Column B	Column C	Column D	Column E	Column F
1	Twelve Months Data - Management Effectiveness Metrics (TTM)	TTM Q4 '25	TTM Q3 '25	TTM Q2 '25	TTM Q1 '25	TTM Q4 '24
2	Industry: Aerospace & Defense					
3	Return on Assets (TTM)	5.84%	5.22%	6.11%	4.88%	4.44%
4	Return on Equity (TTM)	14.22%	12.88%	15.44%	11.77%	10.88%
5	Return on Invested Capital (TTM)	9.77%	8.44%	10.22%	7.88%	7.33%
6	Operating ROA (TTM)	8.33%	7.11%	9.44%	6.77%	6.22%
7	Incremental ROIC (TTM)	12.44%	9.88%	14.77%	8.22%	7.11%
8	Capital Intensity (TTM)	0.62x	0.64x	0.60x	0.66x	0.68x
9	Financial Leverage (TTM)	2.44x	2.47x	2.41x	2.51x	2.55x
10	DuPont ROE (TTM)	14.22%	12.88%	15.44%	11.77%	10.88%
11	Free Cash Flow to Net Income (TTM)	0.88x	0.84x	0.79x	0.77x	0.82x
12	Free Cash Flow to Operating Income (TTM)	0.72x	0.68x	0.66x	0.64x	0.69x
13	Cash Flow to Net Income (TTM)	1.12x	1.08x	1.04x	1.02x	1.07x
14	Operating Leverage (TTM)	1.44x	0.27x	1.49x	1.42x	0.65x
15	Retention Ratio (TTM)	68.44%	66.88%	70.22%	65.11%	64.77%
16	Sustainable Growth Rate (TTM)	9.73%	8.61%	10.84%	7.66%	7.03%
17	Management Effectiveness Score (TTM)	72.4	68.8	74.1	66.2	64.9
18	ROIC Statistical Distribution (TTM Rolling Window)	TTM Q4 '25	TTM Q3 '25	TTM Q2 '25	TTM Q1 '25	TTM Q4 '24
19	ROIC Median	8.88%	7.77%	9.22%	7.11%	6.88%
20	ROIC 25th Percentile	5.44%	4.88%	5.77%	4.22%	3.88%
21	ROIC 75th Percentile	13.44%	11.88%	14.77%	10.77%	10.22%
22	ROIC Standard Deviation	4.88pp	4.44pp	5.22pp	4.11pp	3.88pp
23	ROIC Quartile Spread (IQR = P75 - P25)	8.00pp	7.00pp	9.00pp	6.55pp	6.34pp
24	Fiscal Year Management Effectiveness (FY TTM Proxy)	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021
25	Return on Assets (FY)	5.84%	4.44%	4.88%	5.22%	-1.11%
26	Return on Equity (FY)	14.22%	10.88%	12.44%	13.77%	-3.22%
27	Return on Invested Capital (FY)	9.77%	7.33%	8.11%	9.44%	-2.44%
28	Operating ROA (FY)	8.33%	6.22%	7.44%	8.11%	1.44%
29	Incremental ROIC (FY)	12.44%	7.11%	9.88%	14.22%	-8.77%
30	Capital Intensity (FY)	0.62x	0.68x	0.65x	0.61x	0.71x
31	Financial Leverage (FY)	2.44x	2.55x	2.49x	2.38x	2.62x
32	DuPont ROE (FY)	14.22%	10.88%	12.44%	13.77%	-3.22%
33	Free Cash Flow to Net Income (FY)	0.88x	0.82x	0.77x	0.74x	0.66x
34	Free Cash Flow to Operating Income (FY)	0.72x	0.69x	0.63x	0.61x	0.55x
35	Cash Flow to Net Income (FY)	1.12x	1.07x	1.04x	1.01x	0.94x
36	Operating Leverage (FY)	1.44x	0.65x	1.27x	1.39x	-3.22x
37	Retention Ratio (FY)	68.44%	64.77%	66.22%	67.88%	60.11%
38	Sustainable Growth Rate (FY)	9.73%	7.03%	8.24%	9.35%	-1.93%
39	Management Effectiveness Score (FY)	72.4	64.9	67.3	70.8	38.2
40	Number of Companies Reported	31	53	56	56	56
41	Report created by CSIMarket.com on February 17, 2026 (16:24 ET).					
42	License: Commercial Internal Benchmarking License					



Illustration & Explanation — Not Part of the File

The tables and charts below are **catalog illustrations** designed to help you understand the structure, content, and meaning of the CSV file shown above. They present the same data in a visually enriched format with color-coding, KPI highlights, period comparisons, and metric definitions. **These visual sections are not stored inside the CSV file** — they serve as a reference guide for interpreting its contents.

RETURN ON EQUITY · TTM Q4 2025

14.22%

improving

▲ vs TTM Q3: +1.34pp · FY24: 10.88%

RETURN ON INVESTED CAPITAL · TTM Q4 2025

9.77%

rising

▲ vs TTM Q3: +1.33pp · FY24: 7.33%

RETURN ON ASSETS · TTM Q4 2025

5.84%

rising

▲ vs TTM Q3: +0.62pp · FY24: 4.44%

MGMT EFFECTIVENESS SCORE · TTM Q4 2025

72.4

composite

▲ vs TTM Q3: +3.6pts · FY24: 64.9

SUSTAINABLE GROWTH RATE · TTM Q4 2025

9.73%

strong

Retention Ratio: 68.44% · ROE: 14.22%

FCF TO NET INCOME · TTM Q4 2025

0.88x

quality

FCF / Op Inc: 0.72x · CF / NI: 1.12x

ROIC MEDIAN (DISTRIBUTION)

8.88%

P25-P75: 5.44-13.44%

Std Dev: 4.88pp · IQR: 8.00pp

COMPANIES REPORTED · Q4 2025

31

partial quarter

Q3 '25: 53 · Q2 '25: 56 · Q1 '25: 56

TTM Management Effectiveness Metrics — Industry: Aerospace & Defense

TTM Q4 2025 vs TTM Q4 2024

METRIC	TTM Q4 '25	TTM Q3 '25	TTM Q2 '25	TTM Q1 '25	TTM Q4 '24
RETURN METRICS					
Return on Assets	5.84%	5.22%	6.11%	4.88%	4.44%
Return on Equity	14.22%	12.88%	15.44%	11.77%	10.88%
Return on Invested Capital	9.77%	8.44%	10.22%	7.88%	7.33%
Operating ROA	8.33%	7.11%	9.44%	6.77%	6.22%
Incremental ROIC	12.44%	9.88%	14.77%	8.22%	7.11%
CAPITAL STRUCTURE & EFFICIENCY					
Capital Intensity	0.62x	0.64x	0.60x	0.66x	0.68x
Financial Leverage	2.44x	2.47x	2.41x	2.51x	2.55x
DuPont ROE	14.22%	12.88%	15.44%	11.77%	10.88%
Operating Leverage	1.44x	0.27x	1.49x	1.42x	0.65x
CASH FLOW QUALITY					
Free Cash Flow to Net Income	0.88x	0.84x	0.79x	0.77x	0.82x
Free Cash Flow to Operating Income	0.72x	0.68x	0.66x	0.64x	0.69x
Cash Flow to Net Income	1.12x	1.08x	1.04x	1.02x	1.07x
GROWTH & REINVESTMENT					
Retention Ratio	68.44%	66.88%	70.22%	65.11%	64.77%
Sustainable Growth Rate	9.73%	8.61%	10.84%	7.66%	7.03%
Management Effectiveness Score	72.4	68.8	74.1	66.2	64.9
ROIC STATISTICAL DISTRIBUTION					
ROIC Median	8.88%	7.77%	9.22%	7.11%	6.88%
ROIC 25th Percentile	5.44%	4.88%	5.77%	4.22%	3.88%
ROIC 75th Percentile	13.44%	11.88%	14.77%	10.77%	10.22%
ROIC Standard Deviation	4.88pp	4.44pp	5.22pp	4.11pp	3.88pp
ROIC Quartile Spread (IQR)	8.00pp	7.00pp	9.00pp	6.55pp	6.34pp
COMPANIES REPORTED					
Number of Companies Reported	31	53	56	56	56

Fiscal Year Management Effectiveness Comparison — Industry: Aerospace & Defense

FY 2025 vs FY 2021-2024

METRIC	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021
RETURN METRICS					
Return on Assets	5.84%	4.44%	4.88%	5.22%	-1.11%
Return on Equity	14.22%	10.88%	12.44%	13.77%	-3.22%
Return on Invested Capital	9.77%	7.33%	8.11%	9.44%	-2.44%
Operating ROA	8.33%	6.22%	7.44%	8.11%	1.44%
Incremental ROIC	12.44%	7.11%	9.88%	14.22%	-8.77%
CAPITAL STRUCTURE & EFFICIENCY					
Capital Intensity	0.62x	0.68x	0.65x	0.61x	0.71x
Financial Leverage	2.44x	2.55x	2.49x	2.38x	2.62x
DuPont ROE	14.22%	10.88%	12.44%	13.77%	-3.22%
Operating Leverage	1.44x	0.65x	1.27x	1.39x	-3.22x
CASH FLOW QUALITY					
Free Cash Flow to Net Income	0.88x	0.82x	0.77x	0.74x	0.66x
Free Cash Flow to Operating Income	0.72x	0.69x	0.63x	0.61x	0.55x
Cash Flow to Net Income	1.12x	1.07x	1.04x	1.01x	0.94x
GROWTH & REINVESTMENT					
Retention Ratio	68.44%	64.77%	66.22%	67.88%	60.11%
Sustainable Growth Rate	9.73%	7.03%	9.24%	8.25%	-1.03%

Sustainable Growth Rate	0.100%	1.000%	0.647%	0.000%	1.000%
Management Effectiveness Score	72.4	64.9	67.3	70.8	38.2



Legend & Metric Definitions

RETURN METRICS

ROA = Net Income / Total Assets
ROE = Net Income / Shareholders' Equity
ROIC = NOPAT / Invested Capital
Operating ROA = Operating Income / Total Assets
Incremental ROIC = Change in NOPAT / Change in Invested Capital

CAPITAL STRUCTURE

Capital Intensity = Total Assets / Revenue
Financial Leverage = Total Assets / Equity (DuPont factor)
DuPont ROE = Net Margin × Asset Turnover × Financial Leverage
Operating Leverage = % Change Operating Income / % Change Revenue

DATA PERIODS

TTM — Trailing Twelve Months cumulative
FY — Fiscal Year (uses Q4 TTM as proxy)

CASH FLOW QUALITY

FCF / Net Income = Free Cash Flow / Net Income (earnings quality)
FCF / Operating Income = Free Cash Flow / Operating Income
Cash Flow / Net Income = Operating Cash Flow / Net Income

GROWTH & REINVESTMENT

Retention Ratio = 1 – Dividend Payout Ratio
Sustainable Growth Rate = ROE × Retention Ratio
Mgmt Effectiveness Score = composite index (0–100 scale) weighting ROA, ROE, ROIC, FCF quality, and leverage

INTERPRETATION

Green = improving / above benchmark **Red** = declining / below benchmark
Blue = structural / ratio metrics (no directional preference) **Teal** = composite score
Industry aggregates from public company filings; may be revised. pp = percentage points.

Illustration shows 5 quarters — actual file contains 20 quarters of data. File contains **36 metric rows** and **480 data points per industry**.
Across all 110 industries: **3,960 management effectiveness metrics** and **52,800 management effectiveness data points** in total.

■ Management Effectiveness Metrics — Metric Groups & AML / KYC Relevance

REPORT 4 OF 6

Management Effectiveness Metrics evaluate how efficiently corporate leadership allocates capital, converts revenue into returns, and sustains long-term value creation. For AML, KYC, and source-of-wealth assessments, these metrics provide the capital quality context needed to determine whether a subject's declared returns and business growth are consistent with how companies in that industry actually generate and deploy capital.

Return Metrics

Metrics: Return on Assets (ROA) · Return on Equity (ROE) · Return on Invested Capital (ROIC) · Operating ROA · Incremental ROIC

What it measures: Measure how efficiently management converts assets, equity, and invested capital into profits. ROA and ROE are standard benchmarks; ROIC focuses on capital deployed in operations; Incremental ROIC evaluates returns on newly deployed capital.

**AML /
KYC**

Declared business wealth is often tied to capital returns. If a subject claims high ROE or ROIC from an industry where benchmarks are structurally low, this divergence is a primary source-of-wealth challenge point requiring corroborating documentation.

Capital Efficiency Metrics

Metrics: Capital Intensity · Financial Leverage · DuPont ROE · Operating Leverage

What it measures: Capital Intensity reveals how much investment is required per unit of revenue. DuPont ROE decomposes return on equity into efficiency, turnover, and leverage components. Operating Leverage measures how revenue changes flow through to operating profit.

**AML /
KYC**

High capital intensity industries require substantial physical asset bases — claimed business scale without corresponding asset investment is a red flag. DuPont decomposition helps identify whether claimed ROE comes from genuine operational efficiency or aggressive financial leverage.

Cash Flow Conversion

Metrics: Free Cash Flow to Net Income · Free Cash Flow to Operating Income · Cash Flow to Net Income

What it measures: Measures how efficiently accounting profits translate into actual cash. Strong conversion signals earnings quality and operational discipline; weak conversion may indicate aggressive accounting or inefficient capital management.

**AML /
KYC**

Weak cash flow conversion relative to industry benchmarks is a key KYC indicator — businesses that report strong net income but generate little free cash flow may be inflating earnings. For source-of-wealth, claimed cash accumulation must align with industry-typical conversion ratios.

Growth & Reinvestment

Metrics: Retention Ratio · Sustainable Growth Rate · Management Effectiveness Score (composite 0–100)

What it measures: Retention Ratio measures earnings reinvested vs. distributed. Sustainable Growth Rate estimates growth achievable without increasing leverage. Management Effectiveness Score aggregates multiple capital efficiency metrics into a single 0–100 index.

**AML /
KYC**

The Sustainable Growth Rate provides a credible ceiling for organic business expansion. Claims of growth significantly exceeding the industry's sustainable growth rate — without external financing — warrant enhanced verification of how that growth was actually funded.

ROIC Statistical Distribution

Metrics: ROIC Median · ROIC 25th Percentile · ROIC 75th Percentile · ROIC Standard Deviation · ROIC Quartile Spread (IQR)

What it measures: Cross-company distribution of Return on Invested Capital reveals the range of capital efficiency across industry participants — distinguishing top-quartile performers from structurally lower-return firms.

**AML /
KYC**

Compliance teams can benchmark a subject's declared ROIC against the P25–P75 band. Claims of exceptional capital returns above P75 without credible operational explanation are a trigger for enhanced due diligence into business model, asset base, and actual capital deployment.

Core Return Benchmarks (FY)

Metrics: ROA · ROE · ROIC · Operating ROA · Incremental ROIC — Fiscal Year History (FY2021–FY2025)

What it measures: The same return metrics tracked across five fiscal years provide the temporal context needed to evaluate whether industry capital efficiency is improving, stable, or deteriorating over a multi-year horizon.

**AML /
KYC**

Multi-year ROIC and ROE trends are essential for source-of-wealth assessments that span several years. A subject's claimed wealth trajectory can be directly benchmarked against the industry's actual capital return evolution across the same period — providing objective, time-matched evidence for or against declared income.

Why Management Effectiveness Metrics Matter for Compliance

Capital efficiency is at the heart of credible source-of-wealth verification. By benchmarking ROA, ROE, ROIC, cash flow conversion, sustainable growth rates, and ROIC distribution against industry norms, compliance teams can assess whether a subject's declared capital returns are *achievable, consistent, and proportionate* to what companies in that sector actually deliver — providing objective, data-driven challenge points for KYC interviews and enhanced due diligence reviews.

Operational Efficiency Benchmarks — Illustration of File Contents

REPORT 5 OF 6

5 of 6
REPORT TYPE

28
METRIC ROWS / INDUSTRY

380
DATA POINTS / INDUSTRY

3,080
METRICS — 110 INDUSTRIES

41,800
OPS. EFFICIENCY DATA POINTS

Illustration of the **Operational Efficiency Benchmarks** file structure for the Aerospace & Defense industry — showing **5 quarters** for layout reference. The actual file contains **20 quarters** of data. Each of the 110 industries contains an identical structure.

CSIMarket.com Institutional Grade Industry Benchmarking Dataset

REPORT CATALOG

Picture

Reports

Industries

Aerospace_Defense

Ops Efficiency



OpsEfficiency_Industry_Aerospace_Defense_20260217.csv

Reports / Industries / Aerospace Defense /
OpsEfficiency_Industry_Aerospace_Defense_20260217.csv

INDUSTRY: AEROSPACE &
DEFENSE

OPS
EFFICIENCY

TTM & FY · Q4
2025

RAW FILE PREVIEW

ACTUAL CSV CONTENT

EXACT FILE CONTENTS AS STORED — OPSEFFICIENCY_INDUSTRY_AEROSPACE_DEFENSE_20260217.CSV

OpsEfficiency_Industry_Aerospace_Defense_20260217.csv

#	Column A - Metric / Label	Column B	Column C	Column D	Column E	Column F
1	Twelve Months Data - Operational Efficiency Benchmarks (TTM)	TTM Q4 '25	TTM Q3 '25	TTM Q2 '25	TTM Q1 '25	TTM Q4 '24
2	Industry: Aerospace & Defense					
3	Revenue per Employee (TTM, \$K)	\$487.2K	\$471.8K	\$462.4K	\$448.9K	\$434.6K
4	Net Income per Employee (TTM, \$K)	\$28.4K	\$24.1K	\$30.8K	\$21.7K	\$19.3K
5	Asset Turnover (TTM)	0.61x	0.59x	0.63x	0.57x	0.55x
6	Receivable Turnover (TTM)	5.44x	5.22x	5.66x	5.11x	4.88x
7	Inventory Turnover (TTM)	3.88x	3.71x	4.02x	3.55x	3.44x
8	Days Sales Outstanding (TTM, days)	67.1	69.9	64.5	71.4	74.8
9	Days Inventory Outstanding (TTM, days)	94.1	98.4	90.8	102.8	106.1
10	Days Payables Outstanding (TTM, days)	48.2	46.8	50.1	45.4	44.7
11	Operating Cycle (TTM, days)	161.2	168.3	155.3	174.2	180.9
12	Cash Conversion Cycle (TTM, days)	113.0	121.5	105.2	128.8	136.2
13	Efficiency Composite Score (TTM)	68.7	65.4	71.2	62.8	61.1
14	Asset Turnover Statistical Distribution (TTM Rolling Window)	TTM Q4 '25	TTM Q3 '25	TTM Q2 '25	TTM Q1 '25	TTM Q4 '24
15	Asset Turnover Median	0.58x	0.56x	0.60x	0.54x	0.52x
16	Asset Turnover 25th Percentile	0.38x	0.36x	0.40x	0.34x	0.32x
17	Asset Turnover 75th Percentile	0.84x	0.81x	0.88x	0.78x	0.76x
18	Asset Turnover Standard Deviation	0.22x	0.21x	0.24x	0.20x	0.19x
19	Asset Turnover Quartile Spread (IQR = P75 - P25)	0.46x	0.45x	0.48x	0.44x	0.44x
20	Fiscal Year Operational Efficiency	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021
21	Revenue per Employee (FY, \$K)	\$487.2K	\$434.6K	\$411.3K	\$388.7K	\$322.4K
22	Net Income per Employee (FY, \$K)	\$28.4K	\$19.3K	\$21.8K	\$24.4K	-\$4.2K
23	Asset Turnover (FY)	0.61x	0.55x	0.57x	0.60x	0.48x
24	Receivable Turnover (FY)	5.44x	4.88x	5.11x	5.33x	4.22x
25	Inventory Turnover (FY)	3.88x	3.44x	3.62x	3.77x	2.98x
26	Days Sales Outstanding (FY, days)	67.1	74.8	71.4	68.4	86.5
27	Days Inventory Outstanding (FY, days)	94.1	106.1	100.8	96.8	122.5
28	Days Payables Outstanding (FY, days)	48.2	44.7	46.3	49.8	38.4
29	Operating Cycle (FY, days)	161.2	180.9	172.2	165.2	209.0
30	Cash Conversion Cycle (FY, days)	113.0	136.2	125.9	115.4	170.6
31	Efficiency Composite Score (FY)	68.7	61.1	63.8	66.4	41.2
32	Number of Companies Reported	31	53	56	56	56
33	Report created by CSIMarket.com on February 17, 2026 (16:24 ET).					
34	License: Commercial Internal Benchmarking License					



Illustration & Explanation — Not Part of the File

The tables and charts below are **catalog illustrations** designed to help you understand the structure, content, and meaning of the CSV file shown above. They present the same data in a visually enriched format with color-coding, KPI highlights, period comparisons, and metric definitions. **These visual sections are not stored inside the CSV file** — they serve as a reference guide for interpreting its contents.

REVENUE PER EMPLOYEE · TTM Q4 2025

\$487K

Improving

▲ vs TTM Q3: +\$15.4K · FY24: \$434.6K

ASSET TURNOVER · TTM Q4 2025

0.61x

Rising

▲ vs TTM Q3: +0.02x · FY24: 0.55x

CASH CONVERSION CYCLE · TTM Q4 2025

113 days

Improving

▼ vs TTM Q3: -8.5 days · FY24: 136.2d

EFFICIENCY COMPOSITE SCORE · TTM Q4 2025

68.7

Composite

▲ vs TTM Q3: +3.3pts · FY24: 61.1

DAYS SALES OUTSTANDING · TTM Q4 2025

67.1 days

improving

▼ vs TTM Q3: -2.8d · FY24: 74.8d

INVENTORY TURNOVER · TTM Q4 2025

3.88x

strong

▲ vs TTM Q3: +0.17x · FY24: 3.44x

ASSET TURNOVER MEDIAN (DISTRIBUTION)

0.58x

P25-P75: 0.38-0.84x

Std Dev: 0.22x · IQR: 0.46x

COMPANIES REPORTED · Q4 2025

31

partial quarter

Q3 '25: 53 · Q2 '25: 56 · Q1 '25: 56

TTM Operational Efficiency Benchmarks — Industry: Aerospace & Defense

TTM Q4 2025 — TTM Q4 2024

METRIC	TTM Q4 '25	TTM Q3 '25	TTM Q2 '25	TTM Q1 '25	TTM Q4 '24
PRODUCTIVITY					
Revenue per Employee (\$K)	\$487.2K	\$471.8K	\$462.4K	\$448.9K	\$434.6K
Net Income per Employee (\$K)	\$28.4K	\$24.1K	\$30.8K	\$21.7K	\$19.3K
TURNOVER RATIOS (HIGHER = MORE EFFICIENT)					
Asset Turnover	0.61x	0.59x	0.63x	0.57x	0.55x
Receivable Turnover	5.44x	5.22x	5.66x	5.11x	4.88x
Inventory Turnover	3.88x	3.71x	4.02x	3.55x	3.44x
DAYS METRICS (LOWER = MORE EFFICIENT)					
Days Sales Outstanding (days)	67.1	69.9	64.5	71.4	74.8
Days Inventory Outstanding (days)	94.1	98.4	90.8	102.8	106.1
Days Payables Outstanding (days)	48.2	46.8	50.1	45.4	44.7
WORKING CAPITAL CYCLES (LOWER = MORE EFFICIENT)					
Operating Cycle (days)	161.2	168.3	155.3	174.2	180.9
Cash Conversion Cycle (days)	113.0	121.5	105.2	128.8	136.2
COMPOSITE SCORE					
Efficiency Composite Score	68.7	65.4	71.2	62.8	61.1
ASSET TURNOVER STATISTICAL DISTRIBUTION					
Asset Turnover Median	0.58x	0.56x	0.60x	0.54x	0.52x
Asset Turnover 25th Percentile	0.38x	0.36x	0.40x	0.34x	0.32x
Asset Turnover 75th Percentile	0.84x	0.81x	0.88x	0.78x	0.76x
Asset Turnover Standard Deviation	0.22x	0.21x	0.24x	0.20x	0.19x
Asset Turnover Quartile Spread (IQR)	0.46x	0.45x	0.48x	0.44x	0.44x
COMPANIES REPORTED					
Number of Companies Reported	31	53	56	56	56

Fiscal Year Operational Efficiency — Industry: Aerospace & Defense

FY 2025 vs FY 2021-2024

METRIC	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021
PRODUCTIVITY					
Revenue per Employee (\$K)	\$487.2K	\$434.6K	\$411.3K	\$388.7K	\$322.4K
Net Income per Employee (\$K)	\$28.4K	\$19.3K	\$21.8K	\$24.4K	-\$4.2K
TURNOVER RATIOS (HIGHER = MORE EFFICIENT)					
Asset Turnover	0.61x	0.55x	0.57x	0.60x	0.48x
Receivable Turnover	5.44x	4.88x	5.11x	5.33x	4.22x
Inventory Turnover	3.88x	3.44x	3.62x	3.77x	2.98x
DAYS METRICS (LOWER = MORE EFFICIENT)					
Days Sales Outstanding (days)	67.1	74.8	71.4	68.4	86.5
Days Inventory Outstanding (days)	94.1	106.1	100.8	96.8	122.5
Days Payables Outstanding (days)	48.2	44.7	46.3	49.8	38.4
WORKING CAPITAL CYCLES (LOWER = MORE EFFICIENT)					
Operating Cycle (days)	161.2	180.9	172.2	165.2	209.0
Cash Conversion Cycle (days)	113.0	136.2	125.9	115.4	170.6
COMPOSITE SCORE					
Efficiency Composite Score	68.7	61.1	63.8	66.4	41.2

Legend & Metric Definitions

PRODUCTIVITY

Revenue per Employee = TTM Revenue / Total Employees (\$K)

Net Income per Employee = TTM Net Income / Total Employees (\$K)

TURNOVER RATIOS

Asset Turnover = Revenue / Average Total Assets

Receivable Turnover = Revenue / Average Accounts Receivable

Inventory Turnover = COGS / Average Inventory

DAYS METRICS

DSO = (Accounts Receivable / Revenue) × 365

DIO = (Inventory / COGS) × 365

DPO = (Accounts Payable / COGS) × 365

WORKING CAPITAL CYCLES

Operating Cycle = DSO + DIO

Cash Conversion Cycle = DSO + DIO - DPO

Lower CCC = faster cash recovery from operations

COMPOSITE & DISTRIBUTION

Efficiency Score = composite index (0-100) weighting turnover ratios, CCC, and productivity vs. sector benchmarks

P25 / Median / P75 = cross-company distribution of Asset Turnover within the industry

IQR = Interquartile Range = P75 - P25 (dispersion measure)

COLOR INTERPRETATION

Green = improving efficiency Red = deteriorating

Gold = better than prior peak but elevated Blue = neutral / structural ratio

CSIMarket.com Institutional Grade Industry Benchmarking Dataset

REPORT CATALOG

Picture Reports Industries Aerospace Defense Valuation

Valuation_Industry_Aerospace_Defense_20260217.csv

Reports / industries / Aerospace Defense
valuation_industry_aerospace_defense_20260217.csv

INDUSTRY: AEROSPACE & DEFENSE VALUATION MULTIPLES CURRENT - TTM - FY - Q4 2025 2025

ILLUSTRATION & EXPLANATION — NOT PART OF THE FILE

The tables below show how the CSV data can be interpreted with KPI highlights, percentile comparisons, and valuation scoring. These elements are not included inside the CSV file.

P/E RATIO - CURRENT

22.4x

5yr avg -0.72

EV / EBITDA - CURRENT

14.2x

Below 5yr avg

EARNINGS YIELD - CURRENT

4.46%

FCF Yield 3.84%

COMPOSITE VALUATION SCORE

61.7

Cross-Industry percentile

TTM Valuation Multiples — Industry: Aerospace & Defense

METRIC	CURRENT	TTM Q4 25	TTM Q3 25	TTM Q2 25	TTM Q1 25
EQUITY VALUATION MULTIPLES					
Price / Earnings	22.4x	21.8x	23.4x	20.1x	24.8x
Price / Sales	1.56x	1.52x	1.61x	1.44x	1.68x
Price / Book	3.11x	3.06x	3.22x	2.88x	3.38x
Price / Cash Flow	16.8x	16.2x	17.4x	15.1x	18.8x
Earnings Yield	4.46%	4.59%	4.27%	4.97%	4.03%
Free Cash Flow Yield	3.84%	3.97%	3.66%	4.22%	3.44%
ENTERPRISE VALUE MULTIPLES					
Enterprise Value (\$B)	31,244	31,888	31,211	31,448	31,266
EV / EBITDA	14.2x	13.8x	14.8x	12.9x	15.6x
EV / Sales	1.88x	1.82x	1.94x	1.71x	2.02x
Net Debt / EBITDA	2.22x	2.22x	2.44x	2.08x	2.61x
HISTORICAL & COMPOSITE VALUATION					
5-Year Average P/E	24.1x	24.1x	24.4x	23.8x	24.9x
P/E Z-Score	-0.72	-0.72	-0.11	-0.84	-0.22
EV / EBITDA 5-Year Average	13.8x	13.6x	14.1x	13.2x	14.4x
EV / EBITDA Z-Score	-0.18	-0.22	+0.11	-0.44	+0.14
Relative Valuation Factor Score	58.4	58.4	62.2	51.8	49.6
Composite Valuation Score	61.7	61.7	57.4	64.8	54.2
Cross-Industry Percentile	58th	57th	61st	54th	52nd
CAPE Industry P/E	19.8x	19.8x	20.4x	19.1x	21.2x
P/E STATISTICAL DISTRIBUTION					
P/E Median	20.1x	19.8x	21.2x	18.9x	22.4x
P/E 25th Percentile	14.4x	14.1x	15.2x	13.6x	16.1x
P/E 75th Percentile	28.8x	28.2x	29.9x	26.4x	31.2x
P/E Standard Deviation	8.44pp	8.22pp	9.11pp	7.88pp	9.66pp
P/E Quartile Spread (IQR)	14.4x	14.1x	14.7x	12.8x	15.1x
EV / EBITDA STATISTICAL DISTRIBUTION					
EV / EBITDA Median	12.8x	12.4x	13.2x	11.9x	13.8x
EV / EBITDA 25th Percentile	8.22x	7.98x	8.66x	7.44x	9.11x
EV / EBITDA 75th Percentile	18.4x	17.9x	19.2x	16.8x	20.1x
EV / EBITDA Standard Deviation	5.22pp	5.04pp	5.44pp	4.88pp	5.66pp
EV / EBITDA Quartile Spread (IQR)	10.2x	9.92x	10.5x	9.36x	11.0x

Legend & Metric Definitions

PRICE-BASED MULTIPLES

P/E = Market Cap / Net Income
P/S = Market Cap / Revenue
P/B = Market Cap / Book Equity
Earnings Yield = Net Income / Market Cap
FCF Yield = Free Cash Flow / Market Cap

ENTERPRISE VALUE MULTIPLES

EV = Market Cap + Net Debt
EV/EBITDA = Enterprise Value / EBITDA
EV/Sales = Enterprise Value / Revenue
Net Debt / EBITDA = Total Debt - Cash / EBITDA

■ Industry Valuation Multiples — Metric Groups & AML / KYC Relevance

REPORT 6 OF 6

Industry Valuation Multiples measure how financial markets value companies relative to earnings, revenue, cash flow, and enterprise value. For AML, KYC, and source-of-wealth assessments, these metrics are the primary reference for validating declared business valuations, sale proceeds, equity liquidations, and investment returns against credible market benchmarks.

Price-Based Multiples

Metrics: Price / Earnings (P/E) · Price / Sales (P/S) · Price / Book (P/B) · Price / Cash Flow · Earnings Yield · Free Cash Flow Yield

What it measures: Measure how markets value a company relative to earnings, revenue, book value, and cash. Earnings Yield and FCF Yield express return per dollar of market value invested.

AML /
KYC

P/E and P/S benchmarks anchor the plausibility of declared sale proceeds. A claimed sale price implying a 40x P/E in an industry where 15x is the norm requires independent corroboration from transaction documents.

Enterprise Value Multiples

Metrics: Enterprise Value (\$B, aggregate) · EV / EBITDA · EV / Sales · Net Debt / EBITDA

What it measures: EV captures total market value including debt. EV/EBITDA and EV/Sales measure valuation relative to operating earnings and revenue — enabling cross-company comparison.

AML /
KYC

EV multiples are the primary benchmark in M&A; and private valuations. Declared acquisition proceeds implying EV/EBITDA far outside the industry range are direct challenge points in source-of-wealth reviews.

Historical Valuation Benchmarks

Metrics: 5-Year Average P/E · P/E Z-Score · EV/EBITDA 5-Year Average · EV/EBITDA Z-Score

What it measures: Historical averages establish typical valuations across market cycles. Z-scores measure deviation — negative = cheaper than history; positive = more expensive.

AML /
KYC

A wealth event can be benchmarked against the industry's historical valuation at the same period. Z-scores confirm whether the declared valuation was realistic given prevailing market conditions at the time.

Composite Valuation Scores

Metrics: Relative Valuation Factor Score · Composite Valuation Score · Cross-Industry Percentile · CAPE Industry P/E

What it measures: Aggregate multiple factors into single indices. CAPE P/E uses cyclically adjusted earnings. Cross-Industry Percentile ranks across all 110 industries.

AML /
KYC

Declared wealth from a sector at the top decile of historical valuations is more credible and verifiable — versus claims from a sector in long-term valuation distress.

P/E Statistical Distribution

Metrics: P/E Median · 25th Percentile · 75th Percentile · Standard Deviation · Quartile Spread (IQR)

What it measures: Cross-company P/E distribution — from value-priced companies at P25 to growth-premium firms at P75.

AML /
KYC

Declared valuations tied to P/E can be positioned against the P25–P75 band. A business sale above P75 without growth credentials is a key challenge point in EDD and source-of-wealth interviews.

EV / EBITDA Statistical Distribution

Metrics: EV/EBITDA Median · 25th Percentile · 75th Percentile · Standard Deviation · Quartile Spread (IQR)

What it measures: Cross-company EV/EBITDA distribution — the most widely referenced multiple in private market transactions, leveraged buyouts, and M&A;

AML /
KYC

EV/EBITDA distribution is the primary benchmark for validating declared proceeds from business sales and PE exits. Claimed multiples above P75 without a premium rationale are direct red flags.

Why Valuation Multiples Matter for Compliance

Valuation multiples are the most direct benchmark for source-of-wealth verification involving business sales, acquisitions, equity investments, and private market transactions. By combining current multiples, 5-year historical benchmarks, Z-scores, and P/E and EV/EBITDA distributions, compliance teams can objectively assess whether declared transaction values are *consistent with what the market was actually paying* at that point in time — the most powerful and verifiable challenge framework for AML, KYC, and enhanced due diligence.

■ Industry Valuation Multiples — Metric Groups & AML / KYC Relevance

REPORT 6 OF 6

Industry Valuation Multiples measure how financial markets value companies relative to their earnings, revenue, cash flow, and enterprise value. For AML, KYC, and source-of-wealth assessments, these metrics are the primary reference for validating declared business valuations, sale proceeds, equity liquidations, and investment returns against credible, market-observed industry benchmarks.

Price-Based Multiples

Metrics: Price / Earnings (P/E) · Price / Sales (P/S) · Price / Book (P/B) · Price / Cash Flow · Earnings Yield · Free Cash Flow Yield

What it measures: Measure how financial markets value a company relative to earnings, revenue, book value, and cash. Earnings Yield and FCF Yield are the inverse of P/E and P/CF — expressing return per dollar of market value invested.

AML /
KYC

For source-of-wealth tied to equity holdings or business sale proceeds, P/E and P/S benchmarks anchor the plausibility of declared valuations. A claimed sale price implying a 40x P/E in an industry where 15x is the norm requires independent corroboration from transaction documents.

Enterprise Value Multiples

Metrics: Enterprise Value (\$B, aggregate) · EV / EBITDA · EV / Sales · Net Debt / EBITDA

What it measures: EV captures total market value including debt. EV/EBITDA and EV/Sales measure valuation relative to operating earnings and revenue — removing capital structure differences to enable cross-company comparison.

AML /
KYC

EV multiples are the primary benchmark in M&A; and private business valuations. Declared acquisition proceeds or business sale values implying EV/EBITDA multiples far outside the industry range are direct challenge points in source-of-wealth reviews and suspicious transaction assessments.

Historical Valuation Benchmarks

Metrics: 5-Year Average P/E · P/E Z-Score · EV/EBITDA 5-Year Average · EV/EBITDA Z-Score

What it measures: Historical averages establish the typical valuation across market cycles. Z-scores measure how far current multiples deviate from long-run norms — negative Z = cheaper than history; positive Z = more expensive.

AML /
KYC

A wealth event declared at a specific point in time can be benchmarked against the industry's historical valuation at that same period. Z-scores confirm whether the declared valuation was realistic given prevailing market conditions — or inflated beyond what the market was paying at the time.

Composite Valuation Scores

Metrics: Relative Valuation Factor Score · Composite Valuation Score · Cross-Industry Percentile · CAPE Industry P/E

What it measures: Aggregate multiple valuation factors into single comparative indices. CAPE P/E uses cyclically adjusted earnings to smooth short-term distortions. Cross-Industry Percentile ranks the industry's valuation attractiveness across all 110 industries.

AML /
KYC

Cross-Industry Percentile and Composite Score provide immediate context on where an industry sits in the valuation spectrum. Declared wealth from a sector at the top decile of historical valuations is more credible and verifiable — versus claims from a sector in long-term valuation distress.

P/E Statistical Distribution

Metrics: P/E Median · 25th Percentile · 75th Percentile · Standard Deviation · Quartile Spread (IQR)

What it measures: Cross-company distribution of P/E ratios reveals the range of equity valuations across industry participants — from value-priced companies at P25 to growth-premium firms at P75.

AML /
KYC

Declared business valuations or investment returns tied to P/E multiples can be positioned against the P25–P75 band. A private business sale claiming a P/E above P75 without clear growth credentials, or an investment return implying below-P25 valuation, are key challenge points in EDD and source-of-wealth interviews.

EV / EBITDA Statistical Distribution

Metrics: EV/EBITDA Median · 25th Percentile · 75th Percentile · Standard Deviation · Quartile Spread (IQR)

What it measures: Cross-company distribution of EV/EBITDA reveals the spread of enterprise valuations — the most widely referenced multiple in private market transactions, leveraged buyouts, and M&A.;

AML /
KYC

EV/EBITDA distribution is the primary benchmark for validating declared proceeds from business sales, acquisitions, and private equity exits. Claimed transaction values implying multiples above P75 without a premium rationale — strategic value, IP, market position — are direct red flags requiring enhanced documentary evidence.

Why Valuation Multiples Matter for Compliance

Valuation multiples are the most direct benchmark for source-of-wealth verification involving business sales, acquisitions, equity investments, and private market transactions. By combining current multiples, 5-year historical benchmarks, Z-scores, composite scores, and P/E and EV/EBITDA distributions, compliance teams can objectively assess whether declared transaction values, investment returns, or business proceeds are *consistent with what the market was actually paying* in that industry at that point in time — providing the most powerful and verifiable challenge framework for AML, KYC, and enhanced due diligence reviews.

■ Institutional Documentation — Data Sources, Methodology & Compliance Usage

REFERENCE

This section provides institutional reference documentation covering the data sources, calculation methodology, coverage universe, quality controls, compliance use cases, and metric definition framework for the CSIMarket Industry Benchmarking Dataset.

■ Data Sources

The CSIMarket Industry Benchmarking Dataset is derived from publicly available financial disclosures and market data sources. Primary sources include **company financial statements**, official company reports, and public market pricing data. Financial statements are standardized and normalized within the CSIMarket analytics platform to enable consistent comparison across industries and time periods.

■ Methodology & Calculation Framework

Industry benchmarks are calculated by aggregating standardized financial statement data from companies classified within each CSIMarket industry category. **Quarterly metrics** are derived from company filings, while **TTM values** are calculated as the sum of the most recent four quarters. **Distribution statistics** (median, percentiles, dispersion) are calculated across reporting companies in each industry.

■ Industry Coverage Universe

The dataset spans **110 industries** using the CSIMarket Industry Classification Framework. Data is aggregated from publicly listed companies reporting financial statements through regulatory filings. Each industry dataset represents the aggregated financial performance patterns of companies operating in that sector, covering **14,000 companies in total** across all industries.

■ Data Validation & Quality Controls

The dataset undergoes multiple validation procedures including: **source validation** against original filings, standardization of financial statement fields, **cross period consistency checks**, automated anomaly detection, and recalculation verification for financial ratios. These procedures ensure analytical reliability suitable for institutional analysis and compliance applications.

■ How Compliance Teams Use the Dataset

Financial institutions use the dataset to **benchmark declared business income**, **validate transaction valuations**, perform KYC financial plausibility checks, and support enhanced due diligence investigations. Industry benchmarks provide objective reference points when evaluating whether financial claims align with typical sector performance — covering growth dynamics, profitability, financial strength, management effectiveness, operational efficiency, and valuation multiples.

■ Metric Definition Framework

Metrics are derived from standardized financial statements and grouped into six categories: **growth indicators**, **profitability metrics**, **financial strength ratios**, **management effectiveness measures**, **operational efficiency indicators**, and **market valuation multiples**. All metrics follow consistent financial definitions across industries and reporting periods, enabling direct cross industry and cross period comparison.

Dataset Integrity Statement

This dataset is compiled from public regulatory filings and market data. All benchmarks represent industry aggregates and are intended as reference data for compliance analysis. They do not constitute investment advice, legal opinion, or a guarantee of accuracy. CSIMarket.com maintains data quality controls, but users should apply professional judgement when using benchmarks in compliance assessments and due diligence workflows.

Operational Resilience & Security Framework



CSIMarket operates as an ICT third-party service provider and maintains a **DORA-aligned operational resilience framework**, with security controls aligned with **ISO/IEC 27001** principles.

■ Quick Access Links

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Industry Benchmarking Dataset

csimarket.com/products/industry-benchmarking-dataset/

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■ API Access

Developer API Documentation

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Institutional Grade Industry Benchmarking Dataset

AML / KYC · Source-of-Wealth Verification · Enhanced Due Diligence · Compliance Edition

DATA & LICENSING ENQUIRIES

Contact our team for licensing, data access, procurement, and technical questions.

GENERAL INQUIRIES — DATASET ACCESS · LICENSING · DELIVERY

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DATA & METHODOLOGY — DATASET STRUCTURE · METRICS · CALCULATIONS

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■ Response Time

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■ Delivery

ZIP download or email link

■ License

1-year internal · renewals available

■ Coverage

110 industries · 660 CSV files

■ WHAT TO INCLUDE IN YOUR ENQUIRY

Organisation	Name, type and jurisdiction of your institution
Use Case	AML monitoring · KYC verification · SOW assessment · Credit analysis · Research
Industry Scope	All 110 industries or specific sectors — we can tailor delivery
License Term	Standard 1-year internal license or custom multi-year / enterprise arrangement
Tech Needs	CSV via ZIP download · email delivery · re-download access · API queries

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